

Louis Barbieri III

Partner

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Services

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Lou Barbieri has more than 10 years of experience representing private equity funds, portfolio companies, and other corporate clients in general corporate, investment and mergers and acquisitions (M&A) transactions. Mr. Barbieri's practice is focused on the areas of business and finance. Mr. Barbieri regularly works with management teams in the technology (primarily SaaS software), healthcare, retail, manufacturing and supply chain industries, to enhance their business. He guides clients through complex operating regulatory landscapes and sophisticated transactions from formation to exit, including equity raises, borrowing financings and sale transactions.

Mr. Barbieri is co-founder with his wife of the Barbieri-Hunt Scholarship which provides annual scholarships to high school students for post-secondary education or work programs. Mr. Barbieri is a co-founder of the L.A.M.B. Foundation, a non-profit focused on leveraging community resources for families in need. Mr. Barbieri is a past Chairman of Rebuilding Together Atlanta, an affiliate of Rebuilding Together, which mission is to revitalize homes of low income home owners in the Atlanta area, focusing on veterans and elderly residents.

Mr. Barbieri was recognized by *The Best Lawyers in America*[®] in 2020 and the three years immediately preceding for Mergers and Acquisitions Law. He was named a "Next Generation Lawyer" by *Legal 500 US* in 2019 and 2020 for Mergers & Acquisitions.

Experience Highlights

Healthcare IT

Advised equity fund in multiple acquisitions of adult care facilities, including 27 adult care facilities in Michigan



and multi-unit location in Louisiana.

Advised Transcend Services and J.A. Thomas Associates in separate sale transactions to buyer Nuance Communications, Inc.

Advise health kiosk provider in multiple equity financings and regulatory matters, including HIPAA/HITECH and Americans with Disabilities Act (ADA) matters.

SaaS Platform Businesses

Advised multiple clients (including bank, equity fund portfolio companies and founder clients) in separate M&A transactions in SaaS payroll and other human capital management (HCM)/employee benefit services industries.

Advised multiple national SaaS product providers in product development and risk associated matters, including data privacy and associated regulatory compliance.

IT/Data Center/Outsourcing

Advised Xpanxion, LLC in its sale to UST Global Group.

Advised cloud-based IT Support/Data Center company in multiple acquisitions, equity and borrowing financings.

Retail

Advised Sunglass Warehouse, Inc. in its sale to Luxottica North America.

Advised Boxercraft founder in M&A exit transaction.

Manufacturing

Advised equity fund in its acquisition of Brunswick Bowling Corporation.

Advised BMW car part manufacturer and supplier in multiple transactions.

Supply Chain

Advised regional grocer in multiple acquisitions, including multi-unit regional grocery stores.

Advised Transus and its affiliated companies in multiple equity transactions and exit transaction.

Advised cloud-based supply chain management company in multiple equity financings.



Education

University of Florida Levin College of Law, J.D. (2005) *Recipient of the Irving Cypen Award*

Stetson University, B.A. (2002) *magna cum laude*

Admissions

Georgia (2007)

Florida (2006)

Professional & Community Activities

Florida Law Review, Member

State Bar of Georgia, Member

State Bar of Florida, Member

Insights

[News Releases](#)

Kilpatrick Townsend Receives Top Rankings in 2020 *Legal 500 US*

June 23, 2020

[Alerts](#)

CARES Act | Federal Reserve Announces Creation of New \$600 Billion Main Street Lending Program to Facilitate Lending to Small and Medium-Sized Business

April 9, 2020

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020

August 15, 2019

[News Releases](#)

Kilpatrick Townsend Receives Top Rankings from 2019 Legal 500 US

July 10, 2019

[In The News](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2019

August 20, 2018



[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2018

August 15, 2017

[Alerts](#)

Top Takeaways: 3 “Secrets of Trade Secrets”

February 27, 2017

[In The News](#)

Kilpatrick Townsend's Media Report February 17-25, 2016

February 26, 2016

[News Releases](#)

Kilpatrick Townsend Adds Corporate Partners Sandy Smith and Lou Barbieri to Firm's Atlanta Office

January 26, 2016