



Brian Glauser

Director, Finance

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Brian Glauser joined Kilpatrick Townsend in 2015 and currently serves as the firm's Director of Practice Economics. He is primarily responsible for improving financial performance through working with the firm's attorneys, staff, and clients. His role incorporates many specialties, including analytics, pricing, profitability, law practice management (LPM), data management, and process improvement.

Prior to joining the firm, Brian was Managing Director of Consulting at Redwood Analytics. As one of its initial employees, Brian worked with dozens of law firms on developing and implementing solutions to meet their strategic initiatives. In addition, Brian has many years of experience working in corporate finance for *Fortune* 500 companies including Philip Morris USA, SunTrust Bank, and Abercrombie & Fitch.

Education

University of Virginia, B.A., Economics (1993)

College of William and Mary, M.B.A. (1997)