

Government Contracting & Public Procurement

Hot Pursuit

Federal, state, and local governments are among the largest purchasers of goods and services domestically and around the world. While the sheer scale of purchasing makes these contracts highly attractive, it also involves fiercely competitive processes and a much higher level of scrutiny than in private/commercial sales. Kilpatrick Townsend attorneys have focused for decades on the specifics and unique aspects of government contracting, and many have been involved in the process from inside the U.S. government, giving us unique insights on legally protecting companies in pursuit of and in execution of government contracts.

Reach

Heavy Lifting

Kilpatrick Townsend attorneys work across a broad range of industries involved in government contracting, including construction and infrastructure, aerospace, defense, health care, information technology, environmental, manufacturing, energy, and real estate. We have also represented nongovernmental organizations (NGOs) across the country and around the globe in many aspects of government contracting. Government contracting is unique in that it touches on seemingly all areas of the law — from contracting and regulatory compliance to labor, employment, and intellectual property to white collar, civil litigation, and administrative procedures. Being able to provide practical, timely, and efficient advice to clients across these many arenas is difficult, but our attorneys provide significant insight and efficiencies based on their extensive in-depth experience and knowledge. Our experience encompasses matters involving literally all major federal agencies and administrations, the legislative and judicial branches, and state and local governments. On the international front, we have handled government contracts projects, protests, and litigations on six continents. Our clients include contractors, subcontractors, vendors, suppliers, municipalities, and heavily-regulated private entities.

Approach

Meeting Obligations

Navigating a government request for qualifications, proposals, or invitation for bids is no simple task. We demystify the verbiage and untangle the regulatory strands, explaining to clients their obligations under particular contracts. We also assist and advise clients on the tailoring of their internal controls and procedures, including compliance and ethics programs, to satisfy unique government contracting obligations. In the event of contract disputes and bid protests, we routinely represent clients before the relevant authorities, including the U.S. Government Accountability Office, the Boards of Contract Appeals, the U.S. Court of Federal Claims, and the FAA Office of Dispute Resolution for Acquisition. We are trial attorneys, who have extensive in-the-courtroom experience and who can provide insight not only into trials themselves, but also how best to work through the maze of administrative procedures that lead to the doors of the courtroom.

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