

B. Ford Robertson

Partner

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Services

Real Estate Investment &
Development

Securities

Industries

Apparel, Accessories & Luxury
Goods

Automotive

Consumer Goods

Food, Restaurant & Beverage

Home Furnishings

Retail & Consumer Goods

Ford Robertson is the Managing Partner of the firm's Raleigh office, and leader of the firm's Real Estate Investment and Development Team. He practices in virtually all aspects of commercial real estate, with a focus on real estate development, investment and leasing, including industrial, retail and office leasing, sale/leaseback transactions, condominium and mixed-use developments, joint venture formation, tax-free exchanges and financing of commercial properties nationwide.

Mr. Robertson is listed in the 2019 and the five immediately preceding editions of *Chambers USA: America's Leading Lawyers for Business* in the area of Real Estate. He was recognized in *The Best Lawyers in America*[®] for Real Estate Law in 2020 and the four years immediately preceding. He was named a 2009 North Carolina "Rising Star" in Real Estate by *Super Lawyers* magazine and a North Carolina "Legal Elite" in 2012 and also in 2019 and the three years immediately preceding for Real Estate by *Business North Carolina* magazine. In 2006, Mr. Robertson was selected by *Triangle Business Journal* for its "40 Under 40" list that recognizes outstanding Research Triangle leaders under 40 years of age. He is a recipient of *Business Leader* magazine's "2011 Movers & Shakers" Award that honors business leaders ranging from rising stars to executives in the Triangle and Triad communities. Mr. Robertson is also a 2004 graduate of Leadership Raleigh, a select program providing exposure to community issues, introductions to community leaders and development of leadership skills. While



in law school, he was awarded the A.J. Fletcher Law Scholarship, was a member of the *Wake Forest Law Review* and the Order of the Coif, and received American Jurisprudence Awards for Excellence in Real Property, Contracts Law, Criminal Law, Torts and Civil Procedure.

Experience

Assisted North Carolina and Virginia-based credit unions in the origination and closing of commercial real estate loans across the country, in jurisdictions including California, Texas, Florida, Virginia, Philadelphia and the Carolinas.

Assisted a North Carolina-based real estate firm in connection with its acquisition, disposition and leasing of multiple Triangle area projects, including medical office buildings, office parks and flex/warehouse projects.

Represented developer in various in-fill real estate projects in Raleigh, North Carolina, including acquisition, redevelopment and structuring of investment partnerships for financing Country Club Homes Apartments, Whitaker Mill Apartments, Palms Apartments and Methodist office building and redevelopment of Glenwood Place office park.

Represented Kane Realty as a joint venture partner involved in the development and construction of a continuing care retirement community (CCRC), known as The Cardinal at North Hills, including complex financing issues, and provided guidance on obtaining regulatory approvals from the North Carolina Department of Insurance.

Represent developer in connection with its assemblage, acquisition, entitlement, development and infrastructure of a site for four mixed-use projects on one city block in downtown Raleigh, North Carolina.

Represented developer in the acquisition, financing, and leasing of 540,000 square foot Lifestyle Center with mixed-use and freestanding properties in Clemmons, N.C.

Assisted real estate developer in the acquisition of a site in downtown Raleigh that will one day be home to an urban mixed use public-private partnership project with retail, office and residential space on top of a 550 space underground parking deck.

Education

Wake Forest University School of Law, J.D. (1996) *magna cum laude*, *Order of the Coif*

University of Virginia, B.A., Government and Economics (1993)

Admissions



Georgia (1996)

North Carolina (2000)

Professional & Community Activities

Boys and Girls Club of Wake County, Board of Directors

Communities in Schools of Wake County, Board of Directors

Greater Raleigh Chamber of Commerce, Past Board of Advisors

International Council of Shopping Centers (ICSC)

National Association of Industrial and Office Properties (NAIOP), Board of Directors

North Carolina Bar Association Real Property Section Council, Member

Raleigh Rescue Mission, Former Board of Directors and Executive Committee

State Bar of Georgia

State Bar of North Carolina, Former Real Property Section Council Member

Wake County Bar Association, Real Property Section

Wake County Economic Development, Corporate Recruitment Committee

Urban Land Institute (ULI)

Insights

[News Releases](#)

Kilpatrick Townsend Counsels Snoqualmie Indian Tribe in Acquisition of Salish Lodge and Spa from Muckleshoot Tribe

November 1, 2019

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020

August 15, 2019

[In The News](#)

35 Kilpatrick Townsend Attorneys Named to the North Carolina Pro Bono Honor Society

May 24, 2019

[News Releases](#)

Kilpatrick Townsend Achieves Top-Tier Recognition from Chambers USA 2019



May 2, 2019

[News Releases](#)

Kilpatrick Townsend Attorneys Selected To Business North Carolina Magazine's 2019 "Legal Elite"
January 10, 2019

[In The News](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2019
August 20, 2018

[News Releases](#)

Kilpatrick Townsend Achieves Recognition From Chambers USA 2018
May 11, 2018

[News Releases](#)

Kilpatrick Townsend Attorneys Selected To Business North Carolina Magazine's 2018 "Legal Elite"
January 11, 2018

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2018
August 15, 2017

[News Releases](#)

Kilpatrick Townsend Achieves Recognition From Chambers USA 2017
May 30, 2017

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Kilpatrick Townsend Names Ford Robertson Managing Partner of Raleigh Office
March 7, 2017

[News Releases](#)

Kilpatrick Townsend Attorneys Selected To Business North Carolina Magazine's 2017 "Legal Elite"
January 11, 2017

[News Releases](#)



Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2017
August 16, 2016

[News Releases](#)

Kilpatrick Townsend Once Again Achieves Recognition From Chambers USA 2016
May 31, 2016

[News Releases](#)

Kilpatrick Townsend Attorneys Selected To Business North Carolina Magazine's 2016 "Legal Elite"
January 19, 2016

[News Releases](#)

Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2016
August 19, 2015

[News Releases](#)

Kilpatrick Townsend Once Again Achieves Recognition From Chambers USA 2015
May 22, 2015