

S. Joel Cartee

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Services

Private Equity
Mergers & Acquisitions
Investment Management & Broker-
Dealer
Joint Ventures & Strategic
Alliances
Business & Finance
Corporate Governance
Cross Border Transactions
Securities
Government & Regulatory

Industries

Media & Entertainment
Technology



Joel Cartee represents public and private companies as well as private equity investors and government agencies in a broad range of corporate transactions. He has extensive experience structuring and negotiating domestic and cross border mergers and acquisitions, joint ventures, strategic alliances, private equity and venture capital investments, corporate restructurings and equity and debt financing transactions. Mr. Cartee also advises clients with respect to corporate governance, securities, capital raising and investment matters. He has particular experience in the technology and telecommunications industries. Mr. Cartee's telecommunications practice includes the routine representation of one of the world's largest telecommunications companies in domestic and international mergers and acquisitions and other business transactions.

Mr. Cartee has been appointed Special Assistant Attorney General for the State of Georgia in connection with his representations of the State of Georgia Retirement System and the Office of the State Treasurer.

While attending law school, Mr. Cartee served as Senior Editor of the *Alabama Law Review*.



Mr. Cartee was listed in *The Best Lawyers in America*® for Mergers & Acquisitions in 2020 and the seven years immediately preceding and for Communications Law and Mergers & Acquisitions in 2021. He was also named a *Law360* 2018 MVP for Telecommunications Law. Mr. Cartee was recommended by *Legal 500 US* in 2019 and 2020 for Mergers & Acquisitions. During his career, Mr. Cartee has handled hundreds of mergers and acquisitions transactions for public and private clients with an aggregate deal value in the billions of dollars.

Experience

Represented AT&T in its pending \$1.95 billion sale of its wireless and wireline operations in Puerto Rico and the U.S. Virgin Islands to Liberty Latin America.

Represented Equifax, a global analytics and technology company, in its acquisition of PayNet, a provider of commercial credit risk underwriting and management solutions for the commercial lending and leasing market. Through the PayNet acquisition, Equifax strengthens its Commercial business, data assets, and analytics capabilities will be able to provide innovative solutions to commercial customers, helping them grow their business, while better managing risk.

Represented A3 Communications, a leading systems integrator, in connection with its sale to Cook & Boardman Group, a leading specialty distributor of commercial door entry solutions.

Represented AT&T Inc. in its acquisition of AppNexus, a technology company operating a leading global advertising marketplace that provides enterprise products for digital advertising for publishers, agencies and marketers. This transaction marks the first major acquisition in the AdTech space by the newly combined AT&T/Time Warner.

Represented AT&T Inc. in the acquisition of AlienVault, an innovative technology and security company. This acquisition will enable AT&T to expand its enterprise-grade security solutions portfolio and offerings to millions of small and medium-sized businesses and accelerate AT&T's vision of enabling organizations of all sizes with effective cybersecurity solutions.

Represented Equifax Inc. in its acquisition of DataX, Ltd, a leading specialty finance credit reporting agency and alternative data provider to lenders nationwide. Through DataX, Equifax will help lenders expand credit access and broaden financial inclusion for more consumers, specifically in underbanked populations.

Represented AT&T Inc. in its acquisition of FiberTower Corporation, a company with a nationwide portfolio of millimeter wave spectrum of 39 GHz wireless licenses. The millimeter wave spectrum is crucial to the development and rollout of the next generation of mobile wireless, referred to as 5G wireless, to support the offering of such developments as virtual and augmented reality, telemedicine, autonomous cars, smart cities, and similar mobile technologies. The acquisition of FiberTower positions AT&T to meet its goal of being the first U.S.



company to introduce 5G wireless in a dozen markets by late 2018.

Represented AT&T Inc. with build-to-suit and master leasing agreements with Tillman Infrastructure and Uniti Towers, both tower supplier companies that provide build-to-suit services, collocations, ground lease buyouts, real estate management, and tower acquisitions.

Education

University of Alabama School of Law J.D. (1998) *magna cum laude*, *Order of the Coif*

University of Alabama B.S. (1995) Commerce and Business Administration, *summa cum laude*

Admissions

Georgia (1998)

Texas (2012)

Professional & Community Activities

State Bar of Georgia, Business Law Section, Member

State Bar of Texas, Business Law Section, Member

American Bar Association, Section of Business Law and Section of Environment, Energy and Resources, Member

Atlanta Bar Association, Member

Insights

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2021

August 20, 2020

[News Releases](#)

Kilpatrick Townsend Receives Top Rankings in 2020 *Legal 500 US*

June 23, 2020

[News Releases](#)

Kilpatrick Townsend Receives 2019 AT&T Legal Department Diversity and Inclusion Progress Award

October 17, 2019

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Kilpatrick Townsend Counsels AT&T on its Sale of Operations in Puerto Rico and the U.S. Virgin Islands to Liberty Latin America

October 10, 2019

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Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020

August 15, 2019

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Kilpatrick Townsend Receives Top Rankings from 2019 Legal 500 US

July 10, 2019

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Kilpatrick Townsend Counsels Equifax in Acquisition

April 24, 2019

[In The News](#)

Kilpatrick Townsend Counsels A3 Communications in Acquisition

April 1, 2019

[In The News](#)

MVP: Kilpatrick Townsend's S. Joel Cartee

December 14, 2018

[In The News](#)

Law360 MVP Awards Go To Top Attorneys From 71 Firms

November 26, 2018

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AT&T Completes Acquisition of AlienVault

August 22, 2018

[In The News](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2019

August 20, 2018



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AT&T Completes Acquisition of AppNexus

August 16, 2018

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Equifax Acquires DataX to Expand Credit Access for Consumers

July 16, 2018

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Kilpatrick Townsend Counsels AT&T in AlienVault Acquisition

July 16, 2018

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Kilpatrick Townsend Provides Legal Counsel for AT&T in Definitive Agreement to Acquire AppNexus

June 25, 2018

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Kilpatrick Townsend Closes \$207 Million Acquisition for AT&T

March 19, 2018

[In The News](#)

Kilpatrick Townsend Assists AT&T with FiberTower Corporation Acquisition

February 9, 2018

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Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2018

August 15, 2017

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Kilpatrick Townsend Assists AT&T on Straight Path Deal

April 10, 2017

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Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2017

August 16, 2016



[In The News](#)

Kilpatrick Townsend's Media Report November 6-19, 2015

November 20, 2015

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Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2016

August 19, 2015

[In The News](#)

Kilpatrick Townsend's Media Report July 31-August 6, 2015

August 7, 2015

[In The News](#)

Kilpatrick Townsend's Media Report July 23-30, 2015

July 31, 2015

[In The News](#)

Kilpatrick Nabs 3-Atty M&A, Real Estate Team In Atlanta

July 27, 2015

[In The News](#)

Kilpatrick Townsend's Media Report July 17-23, 2015

July 24, 2015

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Kilpatrick Townsend Adds Corporate Team in Atlanta

July 16, 2015