



Babak S. Sani

Partner

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Services

Asset Creation - Prosecution &
Counseling
Intellectual Property

Industries

Media & Entertainment
Technology

Babak Sani focuses his practice on intellectual property law with emphasis on the evaluation and analysis of patents and other IP assets in the context of licensing, technology transfers, acquisitions, and litigation. He counsels clients on risks and opportunities presented by patent portfolios that often include international rights and involve global markets.

Mr. Sani has conducted patent license negotiations on behalf of, or adverse to, some of the largest corporations in the electronics industry including AMD, Ericsson, Fairchild Semiconductor, Freescale, Fujitsu, HTC, Hitachi, SK hynix, IBM, Infineon, Intel, LSI Logic, Motorola, NEC, Nanya Technology, NXP Semiconductor, Seiko Epson, Sharp, Sony, Texas Instruments, Toshiba, and Xerox. This aspect of his practice has also involved non-practicing entities including Conversant IP, IP Value, Longitude Licensing, Round Rock Research, RPX, WILAN, among others, as well as several patent brokers, and auctioneers.

A seasoned patent prosecutor, Mr. Sani has handled reexaminations and reissues at the USPTO and directed oppositions abroad. He has developed international portfolios for some of the world's leading companies in semiconductor memories, mobile media devices, graphics processors and discrete power devices, as well as for smaller start-up companies in the telecommunications industry. Over the years, he has drafted and procured hundreds of patents in a variety of technologies, including analog and digital integrated circuits, semiconductor devices and processing, microprocessors, telecommunications, image processing, and consumer electronics.

Prior to joining the firm, Mr. Sani held engineering and managerial positions in the semiconductor industry for more than six years. His engineering career primarily focused on the design of analog and digital integrated circuits for telecommunication applications, working as a circuit designer and project manager, first at Exar Corporation, and then at Sierra Semiconductor (now PMC Sierra).

Mr. Sani has taught international patent law as an adjunct professor at the University of California Hastings



College of the Law. He has been recognized by *Super Lawyers* magazine as a Northern California "Super Lawyer" from 2006 to 2018. Mr. Sani was named an "IP Star" in 2020 and the seven years immediately preceding by *Managing Intellectual Property* magazine. He was recommended in 2016 by *Legal 500 US* for Patent Prosecution. Mr. Sani is fluent in Farsi.

Mr. Sani is an active member on the Board of Trustees for two nonprofit organizations based in the San Francisco Bay Area, one focused on youth wellness (The Body Positive) and another in the performing arts (Golden Thread Productions). He is also a Court Appointed Special Advocate for children in the foster care system.

Experience

Served as lead IP counsel to the founders of NewPort Communications (NewPort), a venture-backed start-up company, to devise and execute an IP strategy for the company. NewPort was later acquired by Broadcom Corporation for \$1.24B, with Broadcom asserting NewPort's patents in subsequent litigation.

Assisted Apple, Inc. (Apple) in successful enforcement campaigns in Europe by obtaining quick and powerful utility models in Germany. Working closely with German associates the effort resulted in manufacturers joining Apple's licensing program within a few months.

Represented a large foreign-based manufacturer of consumer electronics goods in protracted patent license negotiations against the dominant corporation in a multi-billion dollar electronics industry. Facing a much larger and formidable team of lawyers and technical experts we were able to achieve an unprecedented negotiated settlement resulting in payments of well over a hundred million dollars to our client.

Education

University of California, Hastings College of the Law, J.D. (1992)

Santa Clara University, M.S., Electronics and Communications (1986)

University of California, Berkeley, B.S., Electrical Engineering and Computer Science (1983)

Admissions

California (1992)

Court Admissions

U.S. Patent and Trademark Office (1993)

Professional & Community Activities



American Bar Association

American Intellectual Property Law Association

Bar Association of San Francisco

Institute of Electrical and Electronics Engineer

The Body Positive

Golden Thread Productions

Insights

[News Releases](#)

Kilpatrick Townsend Attorneys Named 2020 Managing Intellectual Property IP Stars
June 1, 2020

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Kilpatrick Townsend Attorneys Named 2019 Managing Intellectual Property IP Stars
June 17, 2019

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Twenty-Six Kilpatrick Townsend Attorneys Named 2018 Northern California Super Lawyers & Rising Stars
July 23, 2018

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Kilpatrick Townsend Attorneys Named 2018 Managing Intellectual Property IP Stars
June 19, 2018

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Twenty-Four Kilpatrick Townsend Attorneys Named 2017 Northern California Super Lawyers & Rising Stars
August 9, 2017

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Kilpatrick Townsend Attorneys Named 2017 Managing Intellectual Property IP Stars
June 27, 2017

[Events](#)

2016 Patent Law Forum



October 28, 2016

[Events](#)

The Patent Market: How to Strengthen and Maximize the Value of Your Portfolio

October 28, 2016

[Events](#)

Intellectual Property Law Seminar 2016

October 25, 2016

[Events](#)

The Patent Market: How to Strengthen and Maximize the Value of Your Portfolio

October 25, 2016

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Kilpatrick Townsend Recognized by Prestigious 2016 Legal 500 US

June 20, 2016

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Thirty-Two Kilpatrick Townsend Attorneys Named 2016 Managing Intellectual Property IP Stars

May 26, 2016

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Kilpatrick Townsend Attorneys Named 2015 Northern California Super Lawyers

July 21, 2015

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Twenty-Nine Kilpatrick Townsend Attorneys Named 2015 Managing Intellectual Property IP Stars

May 6, 2015