



## **Elizabeth Willis Quinn**

### **Counsel**

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### **Services**

Real Estate Finance & Capital  
Markets  
Real Estate Investment &  
Development

Betsy Quinn practices in the area of commercial real estate representing clients in the acquisition, disposition, financing, development and leasing of office, retail, residential, multi-family, hospitality, and mixed-use projects. Betsy also has extensive experience negotiating leases and ground leases on behalf of both landlords and tenants.

Prior to joining the firm, Ms. Quinn worked in the Atlanta office of an international law firm where she represented a national retail food chain in their real estate transactions, and also worked in the Atlanta office of a national law firm where she represented developers and lenders in a wide variety of real estate transactions. While attending law school, Ms. Quinn served on the Editorial Board of the *Georgia Journal of International and Comparative Law*.

### **Experience**

Represented developer partnership in the acquisition, structure and development of the multi-family and retail portions of the mixed-use City Springs project in Sandy Springs.

Represented seller of iconic Krog Street Market and Atlanta Stove Works urban, mixed-use development for more than \$45 million.

Represented French private equity fund sponsor TCR Capital, and its portfolio company, InTech Medical, a Franco-American manufacturer of surgical devices, in the leveraged acquisition of 95 percent of the shares of Turner Medical, Inc., an Alabama-based contract manufacturer of medical devices.

Served as buyer's counsel for Zodiac Aerospace, one of the largest providers of aircraft equipment and on board systems for commercial, regional and business aircraft, and helicopters, in its acquisition by merger of Enviro



Systems, Inc., an Oklahoma-based designer and manufacturer of Environment Control Systems for business aviation and helicopters.

### **Education**

University of Georgia School of Law, J.D. (2005) *cum laude*

University of Georgia, Terry College of Business, B.B.A. (2001)

### **Admissions**

Georgia (2005)

### **Professional & Community Activities**

State Bar of Georgia, Member

State Bar of Georgia, Young Lawyers Division, Real Estate Committee, Member

The Phoenix School, Board Member, Finance Committee Chair

### **Insights**

#### [News Releases](#)

Kilpatrick Townsend Elevates 11 Attorneys to Counsel

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