

## Mark J. Riedy

### Partner

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### Services

Business & Finance  
Corporate Governance  
Emerging Companies  
Environment & Product Regulation

### Industries

Energy  
Energy Investment  
Energy Procurement  
Oil & Gas  
Project Development & Finance

Mark Riedy primarily focuses his practice on U.S. and international project development and finance and private placement representation of renewable and conventional energy, clean technology, environmental and infrastructure clients. His clients principally represent developers, lenders, EPCs, O&Ms, equipment providers, private equity, venture capital and infrastructure funds.

In his more than 40 years of practice, Mr. Riedy has represented clients in domestic and international matters, including energy and infrastructure, project development and debt and equity financing contracts, mergers and acquisitions, technology outsourcing, investment fund structuring and related investments therefrom, venture capital and private equity structuring and related contracts, and compliance with regulatory and legislative issues. He also has represented clients in international disputes before U.S. and foreign agencies, dealing with matters such as anti-dumping, export controls, sanctions, and anti-bribery. Mr. Riedy has counseled renewable and conventional energy clients doing business in more than 50 countries.

Prior to joining the firm, Mr. Riedy was an attorney in the Washington, D.C. office of an international law firm, where he co-led its Energy and Infrastructure Project Finance Practice and chaired its Asia Practice.

### Recognitions & Awards

A Founder And Original General Counsel: Renewable Fuel Association – 1979-1984. Clean Fuels Development Coalition – Since 1985. Clean Fuels Foundation – Since 1990. American Council On Renewable Energy/Biomass Coordinating Council – Since 2001. Latin American Council On Renewable Energy – Since 2009.

Assisted Clients In The Creation Of The Original Alternate Energy Tax Incentives In The 1978 And 1980 Tax Acts,



And Their Expansions And Extensions Thereafter.

Assisted Clients In The Renewable Fuels And Renewable Power Industries In The Development Of Provisions In The 1978 Public Utility Regulatory Policies Act, 1983 Caribbean Basin Economic Recovery Act, 1990 Clean Air Amendments (And Reformulated Gasoline Regulations Thereto), 1992 Energy Policy Act, 2005 Energy Policy Act, And The 2007 Energy Independence And Security Act, 2008 and 2014 Food, Conservation And Energy Acts, And 2009 American Recovery And Reinvestment Act.

Named One Of The Top 100 Bioenergy Leaders Worldwide – BiofuelsDigest – 2011-2012 (#67), 2012-2013 (#50), 2013-2014 (#56), 2014-2015 (#49) and 2015-2017 (#42).

AV® Preeminent™ rated by Martindale-Hubbell\* For Last 22 Years.

Named One Of Washington, DC & Baltimore's Top Rated Lawyers For Business & Commercial By Legal Leaders For 2012-2017.

Vice Chairman For Project Finance, American Bar Association, Section For Energy & Natural Resources Since 2010.

Kilpatrick Townsend Ranked #1 Worldwide For Infrastructure Construction and #1 in U.S. for Intellectual Property – Chambers – 2011-2017.

\*CV, BV, and AV are registered certification marks of Reed Elsevier Properties Inc., used in accordance with the Martindale-Hubbell certification procedure's standards and policies.

## **Experience**

Representing a U.S. company in the project financing of a \$7.7 billion natural gas-to-clean jet fuel project with related solar power, pipelines, water desalinization and other infrastructure in the Southwest U.S. As part of this representation, the largest volumetric and longest term biojet offtake agreement has been executed, with three similar agreements in negotiation and drafting.

Advised Green Cloud Data Parks Co., a Nevada corporation, for the purchase of land and hydroelectric power from Trinity Public Utilities Company, a California municipal utility district, pursuant to a \$31 million Power Purchase Option Contract. The agreement will allow our client to develop a data center on the purchased land and power it with the clean, renewable power acquired pursuant to a power purchase agreement.

Representing a U.S. project developer in a \$30-million project to build and operate a torrefaction facility using sugarcane bagasse as feedstock in Louisiana.



Representing a biogas developer in the project financing of three BioCNG projects in Colorado at \$3-5M each using USDA guarantees.

Representing renewable chemical manufacturer in the project financing of a \$65 million blue food dye bioproduct facility using a USDA loan guarantee in Florida.

Representing a U.S. biochemical company in a \$25 million Series C round and \$5 million bridge loan.

Representing a U.S. energy company in the development and structuring of a \$25 million solar power storage investment fund.

Representing a U.S. geothermal developer in the project financing of a series of geothermal power projects in Kenya, Africa.

Representing a U.S. biomass pellet company in the closing of a \$2 million Convertible Note.

Represented 12 out of 12 U.S. and foreign energy company clients to the exclusion of all FY2010 and FY2011 applicants in reaching the finals and then 10 of those finalists, to date, to become awardees of USDA conditional loan guarantees for U.S.-based integrated advanced biofuel and biochemical refineries, including biopower plants. Of these awards, three are financially closed using first-ever credit enhanced project bonds and seven are in closing mode as part of a series of project financings.

Representing a U.S. company in commercializing a new algae-to-biofuel technology.

Represented a public U.S. biopower company in the acquisition of 1.5 MW and 18 MW biomass-to-power facilities in India.

Representing a U.S. oil refinery technology company in a \$10 million Series A equity round.

Representing a solar business in the development and project financing of several solar power projects throughout Appalachia using USDA loan guarantees.

Represented a U.S. oil trading company in the manufacture of 5,125 solar-powered water purification units for installation in India, Greece, and various countries in Africa and Latin America.

Advising a U.S. energy developer in a joint venture with a global upstream company to develop projects in North and South America for natural gas storage and liquefaction projects.



Advising developer in all aspects of project development and finance for \$160M innovative municipal solid waste-to-advanced bio-oil facility in Georgia.

Representing a U.S. advanced biofuel client in the qualification of new fuel and feedstock pathways for biofuel and biodiesel at the U.S. EPA.

Representing a U.S. biopower developer in a \$1.5 million Series A equity funding and \$750,000 bridge loan.

Represented a global biotech ethanol company in the closing of a 26 MW biopower project financing in Kansas as part of a cellulosic biorefinery financed using a DOE loan guarantee.

Represented three U.S. construction companies in the awards of infrastructure construction contracts in Iraq.

Represented five client awardees out of 19 awards at the U.S. DOE for the integrated biorefinery grants.

Representing an international Independent Power Producer (IPP) with a 5.2 MW biopower project financing in North Carolina and a 3.2 MW biopower project financing in Rhode Island.

Representing a biogas developer in the project financing of two \$30M biomass-to-power projects in North Carolina and Rhode Island.

Representing a biofuels manufacturer in the project financing of a \$150M sugarcane-to-fuel ethanol facility in Puerto Rico.

Representing Mexican biojet developer in the project financing of a \$160M biojet manufacturing facility in New York.

Representing a U.S. energy storage solutions developer and manufacturer with 10 behind-the-meter energy storage project financings in California as part of a Facility Plan funding program under the DOE Loan Guarantee Program.

Representing manufacturer in the development and finance of heavy crude oil upgrades unit Tallinn, Estonia.

Representing advanced biofuels developer in \$250 million project financing using USDA loan guarantee in North Carolina.

Advising a U.S. advanced biofuel company in the project financing of a woody and grass biomass-to-ethanol

project that includes financing by the USDA.

Representing a U.S. geothermal corporation in the development and project finance of geothermal power projects in Kenya, the U.S. Virgin Islands, Dominican Republic, Chile, Texas and California.

Project Development and Finance using USDA rural utility service loans for 120MW of solar power units in Puerto Rico.

Represented an energy storage technology company in Texas in a Series A private placement.

Represented a major U.S. agricultural processing company in multiple transactions involving the purchase, dehydration, and sale of fuel ethanol between Latin America and the United States.

Represented a U.S. energy company in securing a DARPA R&D grant for a new alcohol-to-jet certification.

Representing a solar power construction company in the project financing of three 2MW to 5MW solar power facilities in Maryland.

Representing a renewable fuel developer in the project financing of multiple sugarcane-to-methanol facilities in Brazil and Australia at \$110M each.

Representing renewable diesel manufacturer in the project financing of a \$150M renewable diesel manufacturing facility in California.

Representing a solar-powered water treatment technology company in California in a Series A private placement.

Closed a \$12.5 million Series B round for a biofertilizer and renewable hydrogen technology client in Colorado.

Closed a \$390 million first commercial project financing for a biojet manufacturing facility using a technology insurance wrap over tax exempt municipal bonds for a developer in Oregon.

Represented MLMC, a U.S. manufacturer of clean feedstock cubes for use in the cement and electricity industries, in its \$14.75 million project financing of sustainable feedstock cubes manufacturing facility in Plant City, Florida with sales to a major U.S. manufacturer of cement products, using a commercial loan from Byline Bank guaranteed by the USDA in its Business & Industry (B&I) Loan Guarantee Program.

Represented Northwest Advanced Bio-Fuels, LLC in the negotiation of an offtake agreement with Delta Air Lines,



Inc. for a \$1.2 billion waste wood-to-sustainable aviation fuel facility near Seattle, Washington.

### **Education**

Georgetown University Law Center, J.D. (1978)

University of Michigan, B.A. (1975) *summa cum laude*, *Phi Beta Kappa*, *Phi Eta Sigma*

### **Admissions**

District of Columbia

### **Court Admissions**

U.S. Court of Appeals

U.S. Court of Appeals for the District of Columbia Circuit

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the District of Columbia

U.S. Court of International Trade

U.S. Court of Federal Claims

U.S. Tax Court

District of Columbia Court of Appeals

### **Clerkships**

U.S. Federal Power Commission - Administrative Law Judges William Jensen and David Harfeld (Jan 1979-Jan 1980)

### **Professional & Community Activities**

American Council On Renewable Energy (ACORE), Founder and General Counsel

American Bar Association, Clean Energy Finance Committee, Administrative Law Section, Co-Chair

Alternative Fuels & Chemicals Coalition, General Counsel

Clean Fuels Development Coalition, Founder and General Counsel

U.S.-India Business Council, Board Member Emeritus and General Counsel

U.S.-Pakistan Business Council, General Counsel

American Bar Association, Energy, Environment and Natural Resources Section, Project Finance Committee, Vice-Chair

CABLE External, Advisory Board

Canadian Standards for Biomass Supply Chain Risk, Ratings Review Committee

## **Insights**

### [Events](#)

Creative Debt, Equity and Value Stacked Revenue Structures For Energy Storage  
November 20, 2019

### [Events](#)

Creative US and International Debt and Equity Financing Mechanisms For Bioeconomy, Renewable Power And Energy Storage Projects And Technology Companies  
November 19, 2019

### [Publications](#)

An Answer to “Hard to Find” Equity – Opportunity Zone Funds  
July 31, 2019

### [Events](#)

U.S. and International Case Studies for Financing Bioeconomy Projects  
July 8, 2019

### [Events](#)

Advanced Bioeconomy Leadership Conference  
April 3, 2019

### [News Releases](#)

Mark Riedy Recognized by Commercial Aviation Alternative Fuels Initiative  
December 11, 2018

### [Alerts](#)

Opportunity Zone Program Offers A New, Tax-Efficient Vehicle For Investors And Developers  
November 29, 2018

### [Publications](#)

The State of the Bioeconomy in 2018  
November 16, 2018



### [In The News](#)

Case Studies: The Digest 2018 Multi-Slide Guide to Financing Bioeconomy Projects in the US and Internationally  
July 16, 2018

### [In The News](#)

How to Win the Public Policy Debate, and the Annual Government Agency Funding Battles for the Bioeconomy  
July 16, 2018

### [Perspectives](#)

KT Client Success: Energy Team Closes Third Ever Renewable Chemicals Project Worth \$56 Million  
January 22, 2018

### [In The News](#)

Kilpatrick Townsend's Mark Riedy Quoted by Waste Today re: "Solving the Financing Puzzle"  
January 18, 2018

### [News Releases](#)

Kilpatrick Townsend's Mark Riedy Appointed to the CABLE External Advisory Board  
September 27, 2017

### [Events](#)

BIO World Congress on Industrial Biotechnology  
July 23, 2017

### [Events](#)

Improving Access to Capital  
May 3, 2017

### [Events](#)

Financing Utility Scale Deals  
May 2, 2017

### [Publications](#)

United States, Chapter 23  
March 1, 2017





### Alerts

FERC Proposes Rule to Open Up Wholesale Markets to Energy Storage and Distributed Energy Resource Aggregations

December 20, 2016

### In The News

Kilpatrick Townsend's Media Report September 30 - October 6, 2016

October 7, 2016

### Publications

DOE Issues Updates to Its Loan Guarantee Programs

October 5, 2016

### Events

New Financial Structures for the Storage/DER Market

September 19, 2016

### Alerts

DOE Issues Further Update to Its Loan Guarantee Programs

August 8, 2016

### Alerts

DOE Issues Updates to Its Loan Guarantee Programs

July 5, 2016

### Events

Energy Storage Financing for Project Developers: Understanding Project Financing & Developing a Financing Strategy to Accelerate Project Development

June 15, 2016

### In The News

Kilpatrick Townsend's Media Report May 20-26, 2016

May 27, 2016

### Alerts

The DOE Launches Advanced Biofuels Support Program

May 17, 2016

#### [Publications](#)

US Storage Deals to Hike From 2016 if New Tax Rules Agreed

May 1, 2016

#### [Events](#)

Fireside Chat: Creative U.S. And International Debt And Equity Financing Mechanisms

April 27, 2016

#### [Events](#)

Creative US and International Debt and Equity Financing Mechanisms for Energy Storage Projects and Technology Companies

April 25, 2016

#### [Events](#)

What Investors Require When Making a Bioeconomy Investment?

April 17, 2016

#### [Events](#)

U.S. and International Case Studies for Financing Bioeconomy Projects

April 17, 2016

#### [Events](#)

Creative US and International Debt and Equity Financing Mechanisms for Bioeconomy Projects and Technology Companies

April 17, 2016

#### [Alerts](#)

The EPA Gets a First Big Win at the Supreme Court in the Post-Scalia Era

April 4, 2016

#### [In The News](#)

Kilpatrick Townsend's Media Report March 18-24, 2016

March 25, 2016

### [In The News](#)

Kilpatrick Townsend's Rob Edwards and Mark Riedy Quoted in Energy Storage Update re: "US Storage Deals to Hike from 2016 If New tax Rules Agreed"

March 21, 2016

### [Alerts](#)

An Unexpected Supreme Court Decision Slows the Implementation of the Clean Power Plan

March 11, 2016

### [Alerts](#)

Supreme Court Ruling Spurs Energy Storage Possibilities

February 23, 2016

### [Events](#)

International Case Study – How To Structure And Finance An International Distributed Wind Project

February 23, 2016

### [Events](#)

Creative US and International Debt And Equity Financing Mechanisms For Bioeconomy Projects And Technology Companies, Advanced Bioeconomy Leadership Conference

February 16, 2016

### [Events](#)

US And International Case Studies For Financing Bioeconomy Projects, Advanced Bioeconomy Leadership Conference

February 16, 2016

### [Alerts](#)

Omnibus Funding and Tax Extenders Legislation Includes Important Extensions for Renewable Energy Projects

December 22, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report December 3-10, 2015

December 11, 2015

### [Publications](#)



EPA Issues Clean Power Plan Final Rule  
December 1, 2015

#### [In The News](#)

Kilpatrick Townsend's Media Report November 6-19, 2015  
November 20, 2015

#### [Alerts](#)

EPA Issues Clean Power Plan Final Rule: Rule Includes New Incentives For Early Renewables Projects  
November 3, 2015

#### [In The News](#)

Kilpatrick Townsend's Media Report September 25 - October 1, 2015  
October 2, 2015

#### [Publications](#)

USDA Makes Substantial Changes To Its Section 9003 Biorefinery Assistance Loan Guarantee Program For Advanced Biofuels Including Qualifying Renewable Chemical And Biobased Manufacturing Projects  
October 1, 2015

#### [In The News](#)

Kilpatrick Townsend's Media Report July 17-23, 2015  
July 24, 2015

#### [Alerts](#)

USDA Makes Substantial Changes To Its Section 9003 Biorefinery Assistance Loan Guarantee Program For Advanced Biofuels Including Qualifying Renewable Chemical And Biobased Manufacturing Projects  
July 17, 2015

#### [News Releases](#)

Kilpatrick Townsend Attorneys Featured Speakers and Panelists at Energy Storage USA 2015  
July 6, 2015

#### [In The News](#)

Kilpatrick Townsend's Media Report June 12-18, 2015  
June 19, 2015



### [News Releases](#)

Kilpatrick Townsends Mark Riedy Featured Panelist at Bioenergy 2015: Opportunities in a Changing Energy Landscape

June 16, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report May 29 - June 4, 2015

June 5, 2015

### [News Releases](#)

Kilpatrick Townsends Mark Riedy Featured Speaker at the Energy Storage Association 25th Annual Conference

June 5, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report May 22-28, 2015

May 29, 2015

### [Publications](#)

Co-Location Requirements Under the RFS Impede Advanced Biofuels Development

May 26, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report May 15-21, 2015

May 22, 2015

### [Publications](#)

"Chapter 15: United States," The Public-Private Partnership Law Review

April 1, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report March 20-26, 2015

March 27, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report February 27-March 5, 2015

March 6, 2015



### [Alerts](#)

DOE'S Advanced Research Projects Agency - Energy Announced A \$125 Million Open Funding Opportunity To Support Disruptive New Technologies

February 23, 2015

### [In The News](#)

Kilpatrick Townsend's Mark Riedy Named "The Top 125 People in the Advanced Bioeconomy 2015" by Biofuels Digest

January 30, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report January 16-22, 2015

January 23, 2015

### [In The News](#)

Kilpatrick Townsend's Media Report January 9-15, 2015

January 16, 2015

### [News Releases](#)

Kilpatrick Townsend Elects Mark Riedy to Partner

January 8, 2015