

M. Andrew Kauss

Senior Counsel

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Services

Distressed Debt & Workouts

Private Equity

Real Estate Capital Markets

Real Estate Finance

Real Estate Finance & Capital
Markets

Real Estate Investment &
Development



Andy Kauss has extensive experience in advising large real estate and corporate clients on a broad range of sophisticated real estate transactions, including development, leasing and acquisitions, and sales. He regularly represents clients in the organization of ownership structures for real estate assets, and the formation of institutional capital for investment in real estate with collateral knowledge of the tax exempt investor and ERISA aspects of such matters. He has represented several real estate industry and corporate clients in the development of major investment and corporate real estate projects; has represented several companies in headquarters office leasing transactions of more than 100,000 square feet of space; and has represented clients in the organization of investment funds for institutional investors that have invested over \$1 billion in real estate assets nationwide.

Mr. Kauss is listed in the 2019 and the ten years immediately preceding editions of *Chambers USA: America's Leading Lawyers for Business* and *The Best Lawyers in America*[®] for Real Estate Law in 2020 and the 14 years immediately preceding. He has been named a Georgia "Super Lawyer" for Real Estate Law in 2018 and 2019 and also in 2016 and the seven years immediately preceding by *Super Lawyers* magazine and recognized in the 2009 *Legal 500 US*. In 2011, 2013 and 2014, Mr. Kauss was named by *International Who's Who of Business Lawyers* in the area of Real Estate. He has been named in *Georgia Trend* magazine's "Legal Elite" list and is AV[®] rated by Martindale-Hubbell.*



* CV, BV, and AV are registered certification marks of Reed Elsevier Properties Inc., used in accordance with the Martindale-Hubbell certification procedure's standards and policies.

Experience

Represents Carter & Associates LLC as the master developer of "The Banks," a multi-phased project for an extensive mixed use development on approximately 18 acres owned by Hamilton County and within the City of Cincinnati. The project is on the north bank of the Ohio River, between the Cincinnati Bengals' Paul Brown Stadium and the Cincinnati Reds' Great American Ballpark. The project is intended to provide high quality development in an area along the Cincinnati riverfront on which the City of Cincinnati has desired development for many years.

Represented Branch Banking & Trust in multiple proposed sale/leaseback transactions involving approximately 1,000 bank properties.

Represented BellSouth in all aspects of the acquisition and development of three transit-oriented development projects in the City of Atlanta proximate to MARTA rail stations, totaling approximately 3.5 million square feet of space and remote parking decks at terminal MARTA rail stations, with a projected total cost of approximately \$750 million.

Represented Cingular Wireless in negotiation of lease of 315,000 square foot headquarters office facility.

Representation of Avanti Properties Group in formation of six investment funds totaling \$1.25 billion of institutional capital for investment in real estate nationwide.

Education

University of California at Los Angeles, J.D. (1977) *Order of the Coif*

Boston University, B.A. (1974) *summa cum laude, with distinction, Phi Beta Kappa*

Admissions

New York (2005)

Georgia (1977)

Professional & Community Activities

American College of Real Estate Lawyers, Member

Atlanta District Council of the Urban Land Institute, Advisory Board

The Epstein School Foundation, Inc., Director and President



Marcus Jewish Community Center of Atlanta, Director
The Weber School, Founding Trustee
The Epstein School, Trustee, Past-President (1995-1997)
Jewish Federation of Greater Atlanta, Former Trustee

Insights

[News Releases](#)

Thirty-nine Kilpatrick Townsend Attorneys Named to 2018-2019 *International Who's Who of Business Lawyers*
October 22, 2019

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020
August 15, 2019

[News Releases](#)

Kilpatrick Townsend Achieves Top-Tier Recognition from Chambers USA 2019
May 2, 2019

[News Releases](#)

Kilpatrick Townsend Achieves Recognition for 2019 Georgia Super Lawyers
February 28, 2019

[In The News](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2019
August 20, 2018

[News Releases](#)

Kilpatrick Townsend Achieves Recognition From Chambers USA 2018
May 11, 2018

[News Releases](#)

Forty-Four Kilpatrick Townsend Attorneys Named to 2017 - 2018 *International Who's Who of Business Lawyers*
March 19, 2018

[News Releases](#)



Kilpatrick Townsend Once Again Achieves Recognition for 2018 Georgia Super Lawyers
February 28, 2018

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Kilpatrick Townsend Attorneys Named 2017 “Legal Elite”
December 7, 2017

[News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2018
August 15, 2017

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Kilpatrick Townsend Achieves Recognition From Chambers USA 2017
May 30, 2017

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Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2017
August 16, 2016

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Kilpatrick Townsend Once Again Achieves Recognition From Chambers USA 2016
May 31, 2016

[News Releases](#)

Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2016
August 19, 2015

[News Releases](#)

Kilpatrick Townsend Once Again Achieves Recognition From Chambers USA 2015
May 22, 2015

[News Releases](#)

Kilpatrick Townsend Once Again Achieves Recognition for 2015 Georgia Super Lawyers
February 26, 2015