



## John F. Smith

### Partner

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### Services

Business & Finance  
Mergers & Acquisitions  
Private Equity  
Securities

### Industries

Consumer Goods  
Fintech  
Health & Life Sciences  
Technology

John F. Sandy Smith counsels businesses in all aspects of corporate finance and securities, leading teams of attorneys to help clients plan and efficiently achieve their business objectives. He is a trusted advisor to *Fortune* 500 companies, middle market growth companies, and equity funds and their portfolio companies. Mr. Smith provides proactive and full-service capabilities for unique business plans and goals. He is known for his depth of business and legal experience and taking time to get to know his clients and their objectives.

Mr. Smith is well-versed in myriad corporate transactions and issues including:

- Sales and acquisitions
- Business planning, strategy and execution
- Board advice and corporate governance
- Mergers, acquisitions, sales, stock purchases and stock swaps
- Recapitalizations and distributions
- Public offerings and private placements of debt and equity, including IPOs and follow-on transactions
- Prospectuses, offering memoranda and proxy solicitations
- Venture, investment and holding company formation, investments and regulation
- Spin-offs and roll-ups



-Workouts and reorganizations

-Employment agreements (including golden parachutes), severance plans, incentive stock option plans and other compensation plans

Additionally, Mr. Smith has extensive experience in an advisory role for boards of directors regarding corporate governance, independent-director duties, and director and officer fiduciary duties.

Mr. Smith served as a Trustee of Stanford University and is the Founding Chair of the Institute for Research in the Social Sciences at Stanford University (IRISS). He also serves on the Advisory Board of the Stanford Institute for Economic Policy Research (SIEPR). Sandy is the Founding Chair of Odyssey Atlanta, a K-12 educational program. He serves as a Trustee of the Rabun Gap-Nacoochee School and is an Advisory Board member at the Carter Center and the Oklahoma Medical Research Foundation. He also has served on the boards of The Paideia School, Prevent Blindness Georgia, and The National Kidney Foundation of Georgia.

Mr. Smith served on the Oklahoma Medical Research Foundation (OMRF), National Advisory Board.

As a member of the MBA Advisory Board, Mr. Smith has served as lecturer and executive in residence at The Amos Tuck School at Dartmouth College. He also served on the President's Counsel of the Woodruff Arts Center, Alumni Board of Governors at The Westminster Schools and Leadership Atlanta.

Mr. Smith was honored by *Chambers USA: America's Leading Lawyers for Business* as a top lawyer in Corporate M&A. He was recognized by *The Best Lawyers in America*<sup>®</sup> for Corporate Law and Mergers and Acquisitions Law in 2020 and in each of the eight years immediately preceding. Mr. Smith was recommended by *Legal 500 US* in 2019 for Corporate Mergers & Acquisitions.

## **Experience**

Representation of various Equity Funds located in Palo Alto and Menlo Park, California; Atlanta, Georgia; Nashville, Tennessee; Dallas, Texas; Baltimore, Maryland; Boston, Massachusetts; and New York, New York and their portfolio companies.

Representation of multiple Technology and Technology Support businesses.

Representation of multiple Fin Tech businesses.

Representation of multiple Healthcare and Healthcare Software and Service businesses.

Representation of multiple Supply Chain and Manufacturing businesses.

Representation of national and regional Retail businesses including optical, ready-to-wear, restaurants and grocery stores.

### **Education**

Duke University, J.D. (1984)

Dartmouth College, The Amos Tuck School of Business Administration, M.B.A. (1981)

Stanford University, B.A. (1978) *with honors*

### **Admissions**

Not Licensed in California

Georgia (1984)

District of Columbia (2010)

### **Professional & Community Activities**

State Bar of Georgia, member

District of Columbia Bar, member

Stanford University, Board of Trustees, Emeritus, member

Stanford Institute for Economic Policy and Research (SIEPR), Advisory Board

Advisory Board, Institute for Research in the Social Sciences (IRiSS), Chair

The Carter Center, Board of Councilors

Leadership Atlanta, Member

The Martin Luther King Jr. Papers Project, Founding Associate

The Rabun Gap-Nacoochee School, Board of Trustees

The Collaborative Education Partnership, Board of Directors, Founder and Chair

Oklahoma Medical Research Foundation (OMRF), National Advisory Board

The Amos Tuck School, Dartmouth College, Board of Directors, MBA Advisory Board, former member

Columbia Seminary, Board of Trustees, former member

The National Kidney Foundation of Georgia, Board of Directors, former member and Vice President

Prevent Blindness Georgia, Board of Directors, former member and Chair

The Paideia School, Board of Trustees, former member and Treasurer



Stanford Associates Alumni, Board of Governors, former member and President

The Westminster Schools, Board of Governors, former member

The Woodruff Arts Center, Presidents Counsel, former member

The Woodruff Arts Center, Emerging Technology Counsel, former member

International Council of Shopping Centers, National Legal Council, former member

## Insights

### [News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020  
August 15, 2019

### [News Releases](#)

Kilpatrick Townsend Receives Top Rankings from 2019 Legal 500 US  
July 10, 2019

### [In The News](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2019  
August 20, 2018

### [News Releases](#)

Kilpatrick Townsend Achieves Recognition From Chambers USA 2018  
May 11, 2018

### [News Releases](#)

Record-Breaking Recognition for Kilpatrick Townsend in The Best Lawyers in America® 2018  
August 15, 2017

### [News Releases](#)

Kilpatrick Townsend Achieves Recognition From Chambers USA 2017  
May 30, 2017

### [News Releases](#)

Kilpatrick Townsend Once Again Achieves Recognition From Chambers USA 2016  
May 31, 2016



### [In The News](#)

Kilpatrick Townsend's Media Report March 24 - April 14, 2016

April 15, 2016

### [In The News](#)

Kilpatrick Townsend's Media Report February 17-25, 2016

February 26, 2016

### [News Releases](#)

Kilpatrick Townsend Adds Corporate Partners Sandy Smith and Lou Barbieri to Firm's Atlanta Office

January 26, 2016