

Dr. Siegmar Pohl

Partner

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Services

Business & Finance
Contracts & Commercial
Agreements
Corporate Governance
Cross Border Transactions
Emerging Companies
Joint Ventures & Strategic
Alliances
Licensing, Transactions &
Monetization
Mergers & Acquisitions
Patents
Technology Transactions

Industries

Automotive
Energy
Media & Entertainment
Retail & Consumer Goods
Technology



Dr. Siegmar Pohl, with over two decades of experience, focuses his practice on cross-border M&A and complex intellectual property (IP) transactions. He frequently represents clients regarding strategic investments and corporate venture capital, including when paired with research and development (R&D) collaborations or joint ventures. Siegmar has a lot of experience in working with companies from Europe, Asia, and the United States.

p>Frequently, his clients ask Siegmar to advise them on minimizing their liability risks when launching technology products and when entering the U.S. market. Siegmar regularly holds workshops and training sessions for board members and managers, coaching them on their duties, liabilities, and corporate governance issues. He is also a frequent speaker at international conferences and workshops.



Prior to joining the firm, Siegmar was a partner in the San Francisco, California office of an international law firm. Previously, he worked as an associate with the same firm.

Siegmar is fluent in German.

Experience

Represented TTTech Industrial (Vienna, Austria) in an asset acquisition from Nebbiolo Technologies, Inc., a Silicon Valley technology company in the field of fog computing for automotive and other applications.

Represented Mercedes-Benz USA (MBUSA) in the development of fleet service and data license agreements for automotive customers and vehicle operators, including location and maintenance data as well as complex multi-party contractual relationships.

Representing the joint venture between a California start-up and a South Korean pharmaceutical company focusing on the development and commercialization of cancer drugs.

Represented Westbridge Agricultural Products, Inc., an organic pesticide and fertilizer company from San Diego, California, in a \$35 million merger with a U.S. subsidiary, Bio-Ferm, of the Erber Group from Vienna, Austria.

Represented California-based biotechnology pioneer for life science tools presenting genomic characteristics in complex intellectual property agreements with a large Korean manufacturer and involving licenses from the University of California.

Advised Targos Molecular Pathology GmbH, a leader in clinical biomarker services from Kassel, Germany, in connection with its joint venture with AKESOgen Inc., Norcross, Georgia.

Represented the largest organization for applied research and development services in Europe with regard to its strategic investment in a U.S. spin-out developing and commercializing ball tracking technologies in sport stadiums.

Represented Austria-based technology leader in networked safety controls, safe software and hardware platforms supporting automated driving regarding its strategic investment in a Silicon Valley fog computing company.

Represented one of the world's leading suppliers of robotics as well as plant manufacturing and system technology in connection with its strategic investment in a Silicon Valley technology company.

*Represented Tan Chong International in negotiations of a manufacturing joint venture with Nissan, including construction, ownership and management of manufacturing facilities and operations.

*Represented the German manufacturer of music production software and hardware in the acquisition of a U.S. content library specialized in recording top musicians.

*Represented the French acquirer of a leading manufacturer of bottle caps for still and sparkling wines in California.

*Represented San Francisco-based innovative industry leader in wireless network development throughout the Western U.S. in a complex private equity transaction.

*Advised leading German manufacturer of household appliances on minimization of legal risks in connection with the launch of a new consumer product on the U.S. market.

*Acted as U.S. counsel to a leading multinational manufacturer of solar technology equipment with group companies and operations in the U.S. in the negotiation and closing of a €100 million syndicated revolving credit facility.

*Represented a leading German robotics technology company in its investment cooperation in innovative Silicon Valley cloud computing company.

*Represented a Chinese acquirer in the divestiture of sensor chips development and manufacturing assets in several European countries and U.S. states.

*Represented a California-based oil company in the due diligence, bidding process, and negotiation of a \$44 million stock sale and purchase agreement, the first sale in the company's history.

*Represented a well-known international tobacco company – with products sold in 120 countries – in an acquisition, joint venture and marketing agreement totaling \$74.5 million with a San Francisco manufacturer of inhaling technology.

*Represented a Silicon Valley online social network in corporate, commercial, and international IP law, as well as in venture capital financings.

*Represented a large manufacturer of software and hardware for computer-based audio production in the \$50 million sale of a leading music-download site; ongoing advice on strategic acquisitions.

*Experience gained by attorney prior to joining Kilpatrick Townsend

Education

Rheinische Friedrich-Wilhelms-Universität Bonn, Bonn, Germany Ph.D. (2001) Law, *magna cum laude*

University of Iowa College of Law LL.M. (1996)



Universität Trier, Trier, Germany J.D. (1994) Law and Politics

University of East Anglia, Norwich, United Kingdom Certificate in English Law (1991)

Admissions

California (2007)

Germany (1999)

Professional & Community Activities

German American Business Association of California (GABA), Board of Directors, Member

German School of the East Bay, Inc., Board of Directors, President

Licensing; Executives of America (LES), Member

German American Chamber of Commerce, Member

German Accelerator Tech, Silicon Valley, Mentor

Insights

[Webinars](#)

EU Technology Agreements | Ten of the Biggest Surprises In Cross-Border Commercial and IP Transactions

March 17, 2021

[Perspectives](#)

Takeaways | Practice Pointers for German Companies Doing Business in the U.S.

February 19, 2021

[Webinars](#)

Benefit Corporations v. "B Corps": What Are They and Why Do They Matter?

February 4, 2021

[Webinars](#)

German Companies before the US courts – Practical Tips to Protect Your Business Before It Is Too Late

February 3, 2021

[Publications](#)

One Size Does Not Fit All: Tailoring IP Due Diligence to the Transaction

January 25, 2021



Perspectives

5 Key Takeaways | Brexit: Issues for U.S. Retail and Consumer Goods Businesses

November 20, 2020

Webinars

Brexit: Key Issues for U.S. Retail & Consumer Goods Businesses

November 10, 2020

Perspectives

Tailoring IP Due Diligence for Usefulness Efficiency

September 18, 2020

Events

Making IP Due Diligence more Tailored, Useful and Efficient

September 9, 2020

Webinars

After the Pandemic: The Future of High Tech

July 23, 2020

Perspectives

Recent Trends in Food & Wine Industry and Their Legal Implications | Business Investments in the Nascent Alt Meat Industry: What Investors Are Looking For

December 5, 2019

Perspectives

5 Key Takeaways | The Latest Challenges in AI – The Leadership Garage Experience: Inside Silicon Valley

October 15, 2019

Publications

One Size Does Not Fit All: Tailoring IP Due Diligence to the Transaction

October 7, 2019

Events

What US Investors Want and How to Cope

May 28, 2019

Alerts

DE Chancery Court Finds Material Adverse Effect Allowed Fresenius to Terminate Merger Agreement with Akorn
October 22, 2018

Perspectives

Key Takeaways | Private Sector Investments in Climate Technologies: ROI & the New 2018 US Tax Credit for Carbon Oxide Capturing Technologies

September 27, 2018

Events

Investing in CO2 Technologies

September 12, 2018

In The News

Kilpatrick Townsend Poaches Squire Patton M&A Partner In SF

August 2, 2018

News Releases

Kilpatrick Townsend Expands M&A and Corporate Team in Bay Area

August 1, 2018

Events

License Agreement Negotiation Demonstration

July 12, 2018

Events

Recent Development in U.S. Visa and Immigration Laws

June 21, 2018

Events

M&A Trends in den USA und Fresenius/Akorn

June 19, 2018

Events

Legal Aspects of Doing Business in the US

June 4, 2018



Events

Market Entry USA – Legal Aspects

May 8, 2018

Publications

Return on Investments in Climate Technologies

May 4, 2018

Publications

Common Pitfalls In Cross-Border M&A

April 19, 2018

Events

License Agreement Negotiation Demonstration

July 19, 2017

Events

License Agreement Negotiation Demonstration

July 20, 2016

Events

The Criminal Liability of Corporate Directors and Officers

June 2, 2016

Events

The EU General Data Protection Regulation: Preparing for Substantial Changes on the Horizon

May 4, 2016

Events

TTIP and Investor Protection from the US – American Perspective

November 6, 2015

Events

EU Data Privacy Regulations – New and Far More Stringent?

March 31, 2015