

## Dr. Siegmar Pohl

### Partner

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### Services

Business & Finance  
Contracts & Commercial  
Agreements  
Corporate Governance  
Cross Border Transactions  
Emerging Companies  
Joint Ventures & Strategic  
Alliances  
Licensing, Transactions &  
Monetization  
Mergers & Acquisitions  
Patents  
Technology Transactions

### Industries

Energy  
Media & Entertainment  
Retail & Consumer Goods  
Technology



Dr. Siegmar Pohl, with over two decades of experience, focuses his practice on cross-border M&A and complex intellectual property (IP) transactions. He frequently represents clients regarding strategic investments and corporate venture capital, including when paired with research and development (R&D) collaborations or joint ventures. Siegmar has a lot of experience in working with companies from Europe, Asia and the US.

Frequently, his clients ask Siegmar to advise them on minimizing their liability risks when launching technology products and when entering the U.S. market. Siegmar regularly holds workshops and training sessions for board members and managers, coaching them on their duties, liabilities, and corporate governance issues. He is also a frequent speaker at international conferences and workshops.

Prior to joining the firm, Siegmar was a partner in the San Francisco, California office of an international law

firm. Previously, he worked as an associate with the same firm.

Siegmar is fluent in German.

## **Experience**

Represented California-based biotechnology pioneer for life science tools presenting genomic characteristics in complex intellectual property agreements with a large Korean manufacturer and involving licenses from the University of California.

Represented the largest organization for applied research and development services in Europe with regard to its strategic investment in a U.S. spin-out developing and commercializing ball tracking technologies in sport stadiums.

Represented Austria-based technology leader in networked safety controls, safe software and hardware platforms supporting automated driving regarding its strategic investment in a Silicon Valley fog computing company.

Represented one of the world's leading suppliers of robotics as well as plant manufacturing and system technology in connection with its strategic investment in a Silicon Valley technology company.

\*Represented the German manufacturer of music production software and hardware in the acquisition of a U.S. content library specialized in recording top musicians.

\*Represented the French acquirer of a leading manufacturer of bottle caps for still and sparkling wines in California.

\*Represented San Francisco-based innovative industry leader in wireless network development throughout the Western U.S. in a complex private equity transaction.

\*Advised leading German manufacturer of household appliances on minimization of legal risks in connection with the launch of a new consumer product on the U.S. market.

\*Acted as U.S. counsel to a leading multinational manufacturer of solar technology equipment with group companies and operations in the U.S. in the negotiation and closing of a €100 million syndicated revolving credit facility.

\*Represented a leading German robotics technology company in its investment cooperation in innovative Silicon Valley cloud computing company.

\*Represented a Chinese acquirer in the divestiture of sensor chips development and manufacturing assets in



several European countries and U.S. states.

\*Represented a California-based oil company in the due diligence, bidding process, and negotiation of a \$44 million stock sale and purchase agreement, the first sale in the company's history.

\*Represented a well-known international tobacco company – with products sold in 120 countries – in an acquisition, joint venture and marketing agreement totaling \$74.5 million with a San Francisco manufacturer of inhaling technology.

\*Represented a Silicon Valley online social network in corporate, commercial, and international IP law, as well as in venture capital financings.

\*Represented a large manufacturer of software and hardware for computer-based audio production in the \$50 million sale of a leading music-download site; ongoing advice on strategic acquisitions.

\*Experience gained by attorney prior to joining Kilpatrick Townsend

## **Education**

University of Iowa College of Law, LL.M. (1996)

Rheinische Friedrich-Wilhelms-Universität Bonn, Bonn, Germany, Ph.D., Law (2001) *magna cum laude*

Universität Trier, Trier, Germany, J.D., Law and Politics (1994)

University of East Anglia, Norwich, United Kingdom, Certificate in English Law (1991)

## **Admissions**

California (2007)

Germany (1999)

## **Professional & Community Activities**

German American Business Association of California (GABA), Board of Directors, Member

German School of the East Bay, Inc., Board of Directors, Member

Licensing; Executives of America (LES), Member

German American Chamber of Commerce, Member

German Accelerator Tech, Silicon Valley, Mentor

## **Insights**



### [Perspectives](#)

Recent Trends in Food & Wine Industry and Their Legal Implications | Business Investments in the Nascent Alt Meat Industry: What Investors Are Looking For

December 5, 2019

### [Perspectives](#)

5 Key Takeaways | The Latest Challenges in AI – The Leadership Garage Experience: Inside Silicon Valley

October 15, 2019

### [Publications](#)

One Size Does Not Fit All: Tailoring IP Due Diligence to the Transaction

October 7, 2019

### [Events](#)

What US Investors Want and How to Cope

May 28, 2019

### [Alerts](#)

DE Chancery Court Finds Material Adverse Effect Allowed Fresenius to Terminate Merger Agreement with Akorn

October 22, 2018

### [Perspectives](#)

Key Takeaways | Private Sector Investments in Climate Technologies: ROI & the New 2018 US Tax Credit for Carbon Oxide Capturing Technologies

September 27, 2018

### [Events](#)

Investing in CO2 Technologies

September 12, 2018

### [In The News](#)

Kilpatrick Townsend Poaches Squire Patton M&A Partner In SF

August 2, 2018

### [News Releases](#)

Kilpatrick Townsend Expands M&A and Corporate Team in Bay Area

August 1, 2018

[Events](#)

License Agreement Negotiation Demonstration

July 12, 2018

[Events](#)

Recent Development in U.S. Visa and Immigration Laws

June 21, 2018

[Events](#)

M&A Trends in den USA und Fresenius/Akorn

June 19, 2018

[Events](#)

Legal Aspects of Doing Business in the US

June 4, 2018

[Events](#)

Market Entry USA – Legal Aspects

May 8, 2018

[Publications](#)

Return on Investments in Climate Technologies

May 4, 2018

[Publications](#)

Common Pitfalls In Cross-Border M&A

April 19, 2018

[Events](#)

License Agreement Negotiation Demonstration

July 19, 2017

[Events](#)



License Agreement Negotiation Demonstration  
July 20, 2016

#### Events

The Criminal Liability of Corporate Directors and Officers  
June 2, 2016

#### Events

The EU General Data Protection Regulation: Preparing for Substantial Changes on the Horizon  
May 4, 2016

#### Events

TTIP and Investor Protection from the US – American Perspective  
November 6, 2015

#### Events

EU Data Privacy Regulations – New and Far More Stringent?  
March 31, 2015