

Michael A. Myers

Counsel

1001 West Fourth Street , Winston-Salem , NC USA 27101

t 336.747.7543 | f 336.734.2603

mamyers@kilpatricktownsend.com



Services

Business & Finance

Commercial Finance

Contracts & Commercial

Agreements

Project Development & Finance

Real Estate Finance

Real Estate Finance & Capital

Markets

Real Estate Investment &

Development

Industries

Financial Services

Michael Myers concentrates his practice in the areas of commercial real estate, finance and capital markets, and commercial transactions. He represents real estate developers and businesses in a wide range of commercial real estate matters including acquisition & disposition, real estate development, finance and capital markets, and commercial leasing. In addition, Mr. Myers represents a number of financial institutions in a variety of commercial and secured transactions including real estate finance, working capital lending, and loan workouts and debt restructure. Mr. Myers assists his clients throughout the negotiation, due diligence, documentation, and closing process.

Prior to joining the firm, Mr. Myers was a finance and commercial real estate attorney in the Winston-Salem office of a North Carolina law firm where his practice focused in the areas of commercial real estate, banking and financial services, creditors' rights, and general business law. Mr. Myers began his legal career at a law firm based in Wilmington, North Carolina where he was involved in a variety of real estate and commercial transactions and commercial litigation.

Before launching his legal career, Mr. Myers worked for two large commercial real estate firms in Charlotte, North Carolina, Trammell Crow and Faison Enterprises, Inc., where he focused on due diligence, acquisitions, and dispositions for large commercial real estate transactions in the Southeast and Mid-Atlantic.

Mr. Myers was named a 2012, 2014, 2015 and 2016 North Carolina "Rising Star" for Real Estate by *Super*

Lawyers magazine. He was recognized in *The Best Lawyers in America*[®] for Banking and Finance Law in 2016 and 2017, and again in 2018, 2019 and 2020 for Banking and Finance Law, Commercial Transactions/UCC Law, Mergers & Acquisitions Law, and Real Estate Law. Mr. Myers was recognized as a 2018 North Carolina "Legal Elite" in Real Estate Law by *Business North Carolina* magazine. He was also named one of "40 Leaders Under Forty" in 2012 by *Triad Business Journal*. Mr. Myers is *AV Preeminent*[®] rated by Martindale-Hubbell.*

**AV*[®], *BV*[®], *AV Preeminent*[®] and *BV Distinguished*[®] are registered certification marks of Reed Elsevier Properties Inc., used under in accordance with the Martindale-Hubbell certification procedures, standards and policies.

Experience

Represented the seller in the negotiation, documentation, and due diligence in connection with sale of a boat dry storage and marina property facility and repair business.

Represented a national lending institution in the negotiation, due diligence, documentation, and closing of various working capital loan facilities and term loans totaling approximately \$70,000,000 for a global airline parts distributor with multiple borrowing entities and subordinated debt.

Represented a national lending institution in the negotiation, due diligence, documentation, and closing of various working capital loan facilities totaling more than \$32,000,000 with multiple borrowers secured by all personal property assets in multiple jurisdictions.

Represented a national lending institution in the negotiation, due diligence, documentation, and closing of various working capital loan facilities totaling approximately \$17,000,000 for airline services and parts company.

Represented a national lending institution in the negotiation, due diligence, documentation, and closing of a working capital loan facility and three real estate loans totaling more than \$65,000,000 with multiple borrowers secured by all personal property assets in multiple jurisdictions.

Represented a national lending institution in the negotiation, due diligence, documentation, and closing of construction loan facilities for self-storage company totaling more than \$20,000,000.

Represented the purchaser in connection with the due diligence, documentation, purchase, and financing of a commercial shopping center in excess of \$16,000,000 being purchase out of a foreclosure proceeding and subsequent lease negotiations for the property.

Represented the purchaser in connection with the due diligence, documentation, purchase, financing, and



completion of construction of commercial office properties in excess of \$40,000,000 and subsequent lease negotiations for the property.

Represented the purchaser in connection with the due diligence, purchase, financing, construction, and creation of a mixed used condominium project in the approximate amount of \$18,000,000.

Represented national restaurant chain in connection with the due diligence, disposition, lease negotiation, and closing of approximately 25 company owned stores in multiple jurisdictions with a sales price in excess of \$80,000,000.

Represent regional car dealership with the acquisition, financing, and purchase of various real estate and dealership acquisitions and related financing with a total value in excess of \$72,000,000.

Represent regional car dealership with the acquisition, financing, and purchase of various real estate and dealership acquisitions and related financing with a total value in excess of \$61,000,000.

Representation of local economic development authority with acquisition, planning, entitlements, leasing, and disposition of regional business park economic development project.

Representation of a private Real Estate fund in the acquisition, development, leasing, and financing of office and industrial properties with a total value in excess of \$70,000,000.

Education

Campbell University School of Law, J.D. (2006) *cum laude*

University of North Carolina at Chapel Hill, B.A., Political Science, Minor in Business Administration (1998)

Admissions

North Carolina (2006)

Court Admissions

U.S. District Court for the Middle District of North Carolina

U.S. District Court for the Eastern District of North Carolina

Professional & Community Activities

North Carolina Bar Association, Business and Real Property Sections, Member

Forsyth County Bar Association and North Carolina Bar Association



NAIOP Commercial Real Estate Development Association, Member, Board of Directors for the North Carolina Piedmont Triad Chapter (2016-Present)

Winston-Salem Downtown Partnership, Board of Directors (2019-Present)

H.O.P.E. of Winston-Salem, Inc., Board of Directors (Executive Committee) (2016-2019)

Whitaker Elementary School Circle of Commitment, Board of Directors (Past President) (2016-2019)

The Science Center and Environmental Park of Forsyth County (SciWorks), Board of Directors, Chairman (2011-2015) and Member (2008-2015)

Community Volunteer - HOPE of Winston-Salem and Samaritan Ministries

St. Paul's Episcopal Church

Insights

Perspectives

5 Key Takeaways | Negotiating Commercial Leases and Important Lease Provisions

November 6, 2019

News Releases

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2020

August 15, 2019

In The News

35 Kilpatrick Townsend Attorneys Named to the North Carolina Pro Bono Honor Society

May 24, 2019

In The News

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2019

August 20, 2018

News Releases

Kilpatrick Townsend Attorneys Selected To Business North Carolina Magazine's 2018 "Legal Elite"

January 11, 2018

News Releases

Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2018

August 15, 2017



[News Releases](#)

Kilpatrick Townsend Expands Real Estate Investment & Development Team in Winston-Salem

January 24, 2017