

Real Estate Finance & Capital Markets

The Real Deal

In the past decade, the real estate sector has undergone significant upheaval and has been increasingly regulated and scrutinized. Our seasoned real estate finance and capital markets attorneys have prevailed through a number of market cycles and provide steady counsel irrespective of current market conditions. Nationally recognized, our practitioners serve banks and other financial institutions in a broad range of real estate financings. We also provide legal advice to the capital markets industry, having played a significant role in the sector since its evolution from its Resolution Trust Corporation (RTC) roots.

Reach

In On The Ground Floor

We represent lenders in connection with mortgage loans secured by all real estate asset class, including multifamily, retail, office, industrial, mixed-use, condominium and hotel, and development properties. Our mortgage loan and mezzanine loan origination experience includes senior and subordinate loan structures, including inter-creditor, co-lender, as well as cross-collateralized and cross-defaulted loans secured by a variety of property types in multiple states. The team is actively involved on a daily basis, counseling clients in virtually all aspects of portfolio and CMBS transactions.

Approach

Keen Focus

Clients rely on our attorneys for their keen understanding of the legalities of loan documentation and their attention to evolving business objectives. Industry leaders call on our team for specialized services, such as originating mortgage loans for securitization and advising lenders and servicers with respect to issues, including loan modifications and consents, workouts, foreclosures, and the exercise of other remedies; the operation and disposition of real estate owned (REO); and mortgage loan acquisitions and sales.

Primary Contacts



Eric J. Berardi

Partner

Atlanta, GA

t 404.815.6640

eberardi@kilpatricktownsend.com