

## Gunjan R. Talati

### Partner

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### Services

Construction & Infrastructure  
Construction Litigation  
Cybersecurity, Privacy & Data  
Governance  
Government & Regulatory  
Government Contracting & Public  
Procurement  
Litigation  
Mergers & Acquisitions

### Industries

Health & Life Sciences  
Technology

Gunjan Talati is an experienced government contracts practitioner that regularly represents contractors in a variety of sectors including aerospace and defense, health care, and technology. Gunjan’s practice is a mix of regulatory compliance, transactional, and litigation.

Gunjan’s regulatory compliance experience includes advising government contractors on complying with various Federal Acquisition Regulations, navigating small business and socioeconomic regulations and matters, addressing GSA and Federal Supply Schedule issues, and meeting ethics and compliance requirements. Gunjan also has significant experience in helping contractors navigate federal cybersecurity regulations and requirements.

Gunjan’s litigation experience includes representing contractors in suspension and debarment proceedings, bid protests and prime/sub disputes. Gunjan has helped contractors of all sizes through contentious suspension and debarment proceedings before multiple agencies including the U.S. Air Force, General Services Administration, U.S. Army, Environmental Protection Agency, Department of Education, and U.S. Agency for International Development. In 2014, he was named a D.C. “Rising Star—one of 40 lawyers under the age of 40” by the *National Law Journal’s Legal Times* for his suspension and debarment work.

In bid protests, Gunjan has represented contractors of all sizes before the Government Accountability Office and



the Court of Federal Claims. In these cases, Gunjan has represented both protestors and intervenors on programs valued from several million to over a billion dollars.

Gunjan's transactional experience includes serving as lead government contracts counsel in contractor mergers and acquisitions. His transactional experience also encompasses drafting and negotiating joint venture and teaming agreements.

Prior to joining the firm, Gunjan was a partner in the Washington, D.C. office of a national law firm where he focused his practice on government contracts, including suspension and debarment, bid protests, small business matters, and mergers and acquisitions. Gunjan's career includes two secondments at *Fortune* 100 government contractors, giving him a unique perspective on working with particular types of government contractors.

While attending law school, Gunjan was a law clerk for the U.S. Army Office of the Chief Attorney where he provided guidance on government contracts administration and bid protests. He was also an Editorial Assistant and a staff member of the *Catholic University Law Review*.

Gunjan was recognized in 2018 and the four years immediately preceding as a Washington D.C. "Rising Star" in the area of Government Contracts by *Super Lawyers* magazine. He was recommended in 2017 by *Legal 500 US* for Real Estate and Construction Law. Gunjan is fluent in Gujarati, an Indian dialect.

## **Education**

Catholic University of America Columbus School of Law, J.D. (2006)

Georgia Institute of Technology, B.S. (2003) *with honors*

## **Admissions**

District of Columbia (2008)

Virginia (2006)

## **Court Admissions**

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the District of Columbia

U.S. District Court for the Eastern District of Virginia

## **Professional & Community Activities**

American Bar Association, Section of Public Contract Law, Council Member (2013-2015)



## Insights

### Events

2018 Women Veterans Leadership and Diversity Conference

November 9, 2018

### News Releases

Kilpatrick Townsend Attorneys Named 2018 Washington, D.C. Super Lawyers

May 7, 2018

### News Releases

Gunjan Talati Selected as Top Author in JD Supra's 2018 Readers' Choice Awards

March 26, 2018

### Perspectives

5 Key Takeaways: Practical DFARS Cybersecurity Compliance Tips

February 14, 2018

### Publications

5 Key Takeaways: Government Contractors: Best Practices & Prevention Strategies for Data Breaches

December 2, 2017

### Events

One Fiscal Year Ends, Another Begins: Where to Go For Federal Contracting Dollars in FY 2018

November 2, 2017