

Gunjan R. Talati

Partner

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Services

Construction & Infrastructure
Construction Litigation
Cybersecurity, Privacy & Data
Governance
Government & Regulatory
Government Contracting & Public
Procurement
Litigation
Mergers & Acquisitions

Industries

Health & Life Sciences
Technology

Gunjan Talati is an experienced government contracts practitioner that regularly represents contractors in a variety of sectors including aerospace and defense, health care, and technology. Gunjan’s practice is a mix of regulatory compliance, transactional, and litigation.

Gunjan’s regulatory compliance experience includes advising government contractors on complying with various Federal Acquisition Regulations, navigating small business and socioeconomic regulations and matters, addressing GSA and Federal Supply Schedule issues, and meeting ethics and compliance requirements. Gunjan also has significant experience in helping contractors navigate federal cybersecurity regulations and requirements.

Gunjan’s litigation experience includes representing contractors in suspension and debarment proceedings, bid protests and prime/sub disputes. Gunjan has helped contractors of all sizes through contentious suspension and debarment proceedings before multiple agencies including the U.S. Air Force, General Services Administration, U.S. Army, Environmental Protection Agency, Department of Education, and U.S. Agency for International Development. In 2014, he was named a D.C. “Rising Star—one of 40 lawyers under the age of 40” by the *National Law Journal’s Legal Times* for his suspension and debarment work.

In bid protests, Gunjan has represented contractors of all sizes before the Government Accountability Office and



the Court of Federal Claims. In these cases, Gunjan has represented both protestors and intervenors on programs valued from several million to over a billion dollars.

Gunjan's transactional experience includes serving as lead government contracts counsel in contractor mergers and acquisitions. His transactional experience also encompasses drafting and negotiating joint venture and teaming agreements.

Prior to joining the firm, Gunjan was a partner in the Washington, D.C. office of a national law firm where he focused his practice on government contracts, including suspension and debarment, bid protests, small business matters, and mergers and acquisitions. Gunjan's career includes two secondments at *Fortune* 100 government contractors, giving him a unique perspective on working with particular types of government contractors.

While attending law school, Gunjan was a law clerk for the U.S. Army Office of the Chief Attorney where he provided guidance on government contracts administration and bid protests. He was also an Editorial Assistant and a staff member of the *Catholic University Law Review*.

Gunjan was recognized in 2018 and the four years immediately preceding as a Washington D.C. "Rising Star" in the area of Government Contracts by *Super Lawyers* magazine. He was recommended in 2017 by *Legal 500 US* for Real Estate and Construction Law. Gunjan is fluent in Gujarati, an Indian dialect.

Education

Catholic University of America Columbus School of Law, J.D. (2006)

Georgia Institute of Technology, B.S. (2003) *with honors*

Admissions

District of Columbia (2008)

Virginia (2006)

Court Admissions

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the District of Columbia

U.S. District Court for the Eastern District of Virginia

Professional & Community Activities

American Bar Association, Section of Public Contract Law, Council Member (2013-2015)

Insights

[Perspectives](#)

KT Client Success | Government Contracts Team Wins Another GAO Bid Protest
February 21, 2019

[Perspectives](#)

KT Client Success | Government Contracts Team Prevails in GAO Bid Protest
December 17, 2018

[Perspectives](#)

KT Client Success | Another Pair of Wins for the Government Contracts Team in GAO Bid Protest
December 13, 2018

[Events](#)

2018 Women Veterans Leadership and Diversity Conference
November 9, 2018

[Alerts](#)

Penalties for Failing to Make Mandatory CFIUS Declaration Filings Become a Reality in Just Days: Is Your Transaction Impacted?
November 5, 2018

[News Releases](#)

Kilpatrick Townsend Attorneys Named 2018 Washington, D.C. Super Lawyers
May 7, 2018

[News Releases](#)

Gunjan Talati Selected as Top Author in JD Supra's 2018 Readers' Choice Awards
March 26, 2018

[Perspectives](#)

5 Key Takeaways: Practical DFARS Cybersecurity Compliance Tips
February 14, 2018

[Publications](#)



5 Key Takeaways: Government Contractors: Best Practices & Prevention Strategies for Data Breaches
December 2, 2017

Events

One Fiscal Year Ends, Another Begins: Where to Go For Federal Contracting Dollars in FY 2018
November 2, 2017

News Releases

Kilpatrick Townsend Recognized by Prestigious 2017 Legal 500 US
October 2, 2017

Alerts

5 Key Takeaways: Protecting Your IP When Government Contracts Are Involved
August 18, 2017

In The News

Gunjan Talati Quoted in Bloomberg BNA re: "Missing Data Hinders Contractor Disclosure Rule Nine Years In."
August 3, 2017

In The News

Gunjan Talati Quoted by Law360 re: "Kaspersky Case Shows Feds' Latitude In Contract Removals."
July 17, 2017

Alerts

Unintended Plaintiffs: United States District Court Allows Private Citizens to Sue a Government Contractor For Failing to Adequately Safeguard Personal Information
July 6, 2017

News Releases

Kilpatrick Townsend Attorneys Named 2017 Washington, D.C. Super Lawyers
May 22, 2017

Events

Expert Insights into Investing into the U.S. under a New Regime
May 3, 2017



Alerts

New Case Lends Support to the Position that Public Universities Are Immune from False Claims Act Liability
April 27, 2017

Events

Defense Contracting In The New Administration - 2017 and Beyond
April 19, 2017

Events

The Potential Fallout and Impact to PSS GSA Schedule Holders from the OIG's Latest Findings
April 13, 2017

News Releases

Kilpatrick Townsend Launches Government Contracts Blog
February 28, 2017

Alerts

Five Takeaways: How the SAFETY Act Can Help Protect Your Technology or Cybersecurity Business
December 9, 2016

Events

2016 Cybersecurity, Privacy & Data Protection Retreat
November 7, 2016

Alerts

Department of Defense (DoD) Issues Final Rule on Safeguarding Covered Defense Information and Related Information Security Compliance Requirements
October 26, 2016

Alerts

Court Enjoins Several Parts of the Fair Pay & Safe Workplaces Final Rule
October 26, 2016

In The News

Gunjan Talati Quoted in Insurance Business re: "New Rule Requires Labor Law Violation Disclosures from Government Contractors"

October 20, 2016

Alerts

Fair Pay & Safe Workplaces: What Are Contractors Required to Disclose?

September 29, 2016

Publications

New DOL Guidance to Impact Construction Companies With Government Contracts

September 28, 2016

Publications

Supreme Court Finds The Department of Veterans Affairs Violated Procurement Law — Are There Broader Implications for Government Contractors?

September 15, 2016

Alerts

Fair Pay & Safe Workplaces Final Rule: Does the Bell Toll for Thee?

September 9, 2016

Alerts

Reported Clearance of ChemChina's \$43 Billion Deal for Syngenta Underscores Need for Chinese Companies to Take a Proactive Approach to CFIUS

September 8, 2016

Alerts

A New Era in Government Contracting Labor Laws: How the Fair Pay and Safe Workplaces Final Rule and Guidance Requires Contractors and Subcontractors to Tell on Themselves and Impact Future Awards

August 25, 2016

Alerts

\$6 Billion Chinese Acquisition Bid Submitted for CFIUS Review Serves as a Wake-Up Call for Companies to Evaluate and Mitigate CFIUS Risks

August 15, 2016

Alerts

Changes to the SBA Regulations Change the Face of Small Business Government Contracting and Create New Opportunities for Both Small and Big Businesses



August 10, 2016

Alerts

Largest Health & Human Services HIPAA Settlement Wake-Up Call for Covered Entities to Evaluate and Mitigate Risks

August 5, 2016

Events

The Recent Supreme Court Rulings - How Decisions Are Impacting Contractors

August 1, 2016

In The News

Kilpatrick Townsend's Media Report July 15-21, 2016

July 22, 2016

In The News

Kilpatrick Townsend's Media Report July 1-14, 2016

July 15, 2016

In The News

Kilpatrick Townsend Scoops Up Gov't Contracts Team

July 11, 2016

News Releases

Kilpatrick Townsend Adds Construction & Government Contracts Team in Washington, DC

July 11, 2016

Alerts

The Supreme Court's Escobar Decision on Implied Certification Liability: The Good, The Bad, & The Ugly for Government Contractors, Health Care Providers, Financial Institutions & Everyone Else Submitting "Claims" to the Government

June 24, 2016

Alerts

Supreme Court Finds The Department of Veterans Affairs Violated Procurement Law – Are There Broader Implications for Government Contractors?



June 23, 2016

Events

Cybersecurity in Government Contracting Institute

May 20, 2016

Publications

New Trade Agreements Act Test for GSA Schedule Contractors

May 6, 2016

Publications

When M&A And Bid Protest Worlds Collide

May 5, 2016

Events

Navigating the Government Contracting Labor & Employment Battlefield

April 22, 2016

Events

Setting-up Your Veteran-Owned Small Business: Pitfalls and Best Practices

March 23, 2016

Events

Teaming, Compliance, & Protests

February 23, 2016