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## **Kilpatrick Stockton Adds Leading Policyholder Insurance Coverage Partner**

### ***Carl Salisbury Joins New York Office***

**NEW YORK (March 11)** -- **Kilpatrick Stockton LLP** announced today the addition of partner **Carl Salisbury** to its growing and nationally-recognized Insurance Recovery Team. Mr. Salisbury joins Kilpatrick Stockton's expanding **New York** office from Killian & Salisbury, P.C. The burgeoning New York office also recently added three new associates.

"Carl represents the exceptional caliber of attorney the Kilpatrick Stockton Insurance Recovery Team continues to attract as our practice strategically grows to meet client needs," said **Caroline Spangenberg**, Chair, Kilpatrick Stockton Insurance Recovery Team. "His addition strengthens our leading insurance recovery practice. We look forward to working with Carl as we extend our team's reach into the firm's outstanding New York office."

With the addition of Mr. Salisbury, the firm has nearly 30 attorneys firmwide devoted to the Insurance Recovery Team. Mr. Salisbury's addition comes just a few months after partners **Barry Fleishman** and **Erica Dominitz** joined the Insurance Recovery Team in Washington, DC from Dickstein Shapiro LLP.

"Kilpatrick Stockton's New York office provides the perfect platform and resources to provide clients with superior service not only in the Northeast but nationwide," said Carl Salisbury. "The firm's extraordinary reputation and deep dedication to client service are what drew me here. I am excited about meeting my new colleagues and working with Kilpatrick Stockton's outstanding clients."

**Mr. Salisbury**, who was selected as a *Best Lawyer in America* for 2010 in the area of insurance law, has successfully represented businesses in numerous complex disputes, with a particular focus on insurance and trade secret matters. He has served as trial counsel in numerous high-profile cases, including *Stanley Roberts v. Alco Industries, Inc.* (theft of trade secrets lawsuit in which the Court adopted a novel approach to damages -- applying plaintiff's profit margin to defendant's sales); *U.S. Servis v. St Barnabas Medical Center* (fee dispute on behalf of a company that manages out-patient receivables); and *Merck & Co. v. Federal Insurance Co.* (environmental coverage case which settled following trial on very favorable terms for the policyholder). Mr. Salisbury also has expertise in the area of mediation, and has served as a dispute mediator for the Town of Westfield, where he served in the past as a Town Councilman. Mr. Salisbury is a Member of the District XII Fee Arbitration Committee, which arbitrates attorney-client fee disputes.

He is a sought-after lecturer on the nuances of insurance coverage and trade secret law, and has conducted seminars for a variety of business groups on the subject, including the New Jersey Chamber of Commerce and the New Jersey Commerce & Industry Association. Mr. Salisbury is the author of "Pollution Liability Insurance Coverage, The Standard Form Pollution Exclusion, and the Insurance Industry: A Case Study in Collective Amnesia", which appeared in the *Environmental Law Review* of the Northwestern School of Law of Lewis and Clark College, and has been cited as authority by various state Supreme Courts. He is a member of the New Jersey, New York and American Bar Associations.

**(more)**

Mr. Salisbury earned his JD from Wake Forest University School of Law where he was Managing Editor of the *Wake Forest Law Review*. He earned his undergraduate degree, *magna cum laude*, from the University of New Hampshire. Following law school, Mr. Salisbury served as a law clerk to Judge Reynaldo G. Garza of the United States Court of Appeals for the Fifth Circuit.

### **About Kilpatrick Stockton**

Kilpatrick Stockton LLP is a full-service international law firm with nearly 500 attorneys in nine offices across the globe: Atlanta and Augusta, GA.; Charlotte, Raleigh and Winston-Salem, NC.; New York, NY; Washington, D.C.; Dubai; and Stockholm. Kilpatrick Stockton's delivery of innovative business solutions provides results-oriented counsel for corporations, from the challenging demands of financial transactions and securities to the disciplines of intellectual property management. Collaboration among Kilpatrick Stockton's corporate, litigation and intellectual property attorneys provides knowledgeable and proactive guidance for companies at every stage of the business life cycle. For more information, please visit [www.kilpatrickstockton.com](http://www.kilpatrickstockton.com).

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