



Richard Cicchillo Jr.

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Services

Mergers & Acquisitions; Business & Finance; Joint Ventures & Strategic Alliances

Rich Cicchillo focuses his practice on domestic and international mergers, acquisitions and joint ventures. He also has extensive experience in intellectual property development and licensing transactions. Mr. Cicchillo is certified in commercial and business French by *La Chambre de commerce et de l'industrie de Paris*.

Although he advises mid-market and large-cap companies in a variety of industries, Mr. Cicchillo has significant experience in the building products, industrial equipment, aerospace and defense, and telecommunications industries. He frequently advises companies from French-speaking countries on their U.S. investments and operations, and has represented the French Consulate in Atlanta for many years. Mr. Cicchillo has advised a number of investment fund principals in connection with their arrangements with financial sponsors and joint venture partners — both on fund formation and upon exit.

Mr. Cicchillo joined the firm in October 1994 and became a partner in 2001. He is the team leader of the firm's Mergers & Acquisitions and Securities practice and is a member of the firm's Executive Committee. In 2018, Mr. Cicchillo was recognized in *The Best Lawyers in America*[®] for Corporate and Mergers & Acquisitions Law for the eleventh consecutive year. He was also recognized as a 2016 "Atlanta Lawyer of the Year" by *The Best Lawyers in America*[®]. Mr. Cicchillo is listed in the 2009, 2010, 2011, 2012, 2013, 2014, 2015 and 2017 editions of *Chambers USA: America's Leading Lawyers for Business* for Corporate/ Mergers & Acquisitions. He was recognized as one of *Georgia Trend's* "Legal Elite" in 2008 for Business Law and again in 2012 for Corporate Law. Mr. Cicchillo was named a Georgia "Super Lawyer" in the areas of Corporate and International Law in 2008 and Mergers & Acquisitions in 2017 and the eight years prior by *Super Lawyers* magazine. Mr. Cicchillo was recommended by *Legal 500 US* in the area of Mergers & Acquisitions and Buyouts in 2016 and the five years immediately preceding. He was also honored in 2016 and the three years immediately preceding as a "Leading Lawyer" by *Legal 500 US*. Mr. Cicchillo is AV[®] rated by Martindale Hubbell.*

*CV, BV, and AV are registered certification marks of Reed Elsevier Properties Inc., used in accordance with the Martindale-Hubbell certification procedure's standards and policies.

Experience Highlights

Formation of a financial services company

Represented the principals of an investment management company in the formation of their private equity fund, including the acquisition of the legacy private equity portfolio of a major U.S. bank.

Acquisition by Zodiac Aerospace

Represented Zodiac Aerospace in its acquisition of C&D Aerospace, an aircraft interiors manufacturer with operations in the United States, Canada, France, Brazil, and Mexico.

Acquisition program of Oldcastle Inc.

Represented Oldcastle Inc., an international architectural and construction products company, in its acquisition program.

Strategic acquisition for global manufacturer of aircraft systems

Served as buyer's counsel for one of the largest providers of aircraft equipment and on board systems for commercial, regional and business aircraft, and helicopters, in its acquisition by an Oklahoma-based designer and manufacturer for business aviation and helicopters.

Bolt-On Acquisition of Medical Device Manufacturer

Represented French private equity fund sponsor and its portfolio company, a Franco-American manufacturer of surgical devices, in the leveraged acquisition of 95 percent of an Alabama-based contract manufacturer of medical devices.

Pending acquisition of Ash Grove Cement Company for \$3.5 billion

Represented CRH plc, the international building materials group, in its pending acquisition of Ash Grove Cement Company, a leading U.S. cement manufacturer for \$3.5 billion.

Acquisition of sole-source packaging supplier for French pharmaceutical corporation

Represented a family-owned, French health and beauty products company in its acquisition of a financially-distressed company that was the client's sole supplier of specialized packaging for the client's products.

Acquisition by Zodiac Marine & Pool

Represented Zodiac Marine & Pool in its \$327 million acquisition of Polaris Pool Holdings Corporation from private equity fund Quad-C Management.

Asset purchases and environmental compliance for Oldcastle Materials Group

Represent Oldcastle Materials Group in a series of asset purchases of mining, aggregate, building products and cement companies located throughout the United States. We also assist with environmental permitting and compliance issues at the operating plants.

Acquisition of stationery and quality paper business for a French paper manufacturer and distributor

Represented a family-owned French manufacturer and distributor of stationery and art quality paper in acquiring control of a U.S. distributor of similar products.

Asset sale of Greenleaf Environmental Group's environmental remediation business

Represent Greenleaf Environmental Group in the asset sale of its environmental remediation business including the sale of its solid waste processing and hazardous waste storage facility in Macon, Georgia.

Sale of engineered coatings facilities

Represented an international industrial products company in the disposition of six engineered coatings facilities to a subsidiary of a major aerospace equipment manufacturer.

Acquisition of a multinational gasket manufacturer by French private equity company

Represented a French private equity and its portfolio company in the leveraged acquisition from another private equity fund of a U.S. and U.K.-based manufacturer of gaskets and sealing solutions for high intensity industrial environments.

Acquisition of General Electric's Hydro Equipment Business

Represented Andritz AG in the acquisition of the hydro power equipment business of General Electric, including GE's majority interest in GE Hydro Inepar do Brasil S.A., its research, design and production facilities in Canada and a multibillion dollar contract backlog.

Formation for Atlanta-based private equity firm

Represented principals of an Atlanta-based private equity firm in the formation of two investment funds, including the acquisition of a legacy portfolio from a major banking institution.

Acquisition of security and ornamental fence company

Represented an architectural and building products company in its acquisition of a leading manufacturer of security and ornamental fences and wire products from a private equity-led investor group.

Sale of an interactive advertising company

Represented the founders of an internet advertising and marketing company in its sale to a multinational paper and media conglomerate.

Sale of Americas Distribution for CRH plc

Represented CRH plc, the international building materials group, in its disposition of its Americas Distribution division to Beacon Roofing Supply, Inc. for a total consideration of \$2.63 billion in cash.

Sale of cross border business for Zodiac Marine & Pool

Represented Zodiac Marine & Pool in its sale of the "Sevylor" inflatables and towables business in the United States, Canada, Australia and Europe.

Sale of subsidiary of international manufacturer and buy-out of joint venture partner

Represented an international manufacturer in the sale of its gas fittings business, including operations in the United States, France and Mexico. In connection with this disposition, we represented our client in the buy-out of a joint venture partner in Mexico.

Sale of a multinational drilling equipment business

Represented a Finnish pulp and paper and mining equipment manufacturer in the sale of a drilling equipment business, including facilities in the U.S., Canada, Australia and Indonesia.

Sale of membership interests for Maxwell Chase Technologies, LLC

Served as seller's M&A counsel for Maxwell Chase Technologies, LLC, a U.S.-based producer of absorbent and non-absorbent packaging solutions for the food industry, in the sale of all of its membership interests to CSP Technologies North America, LLC, a global leader in advanced polymeric protective packaging solutions, and affiliate of Wendel Group.

Sale of interest in real estate investment fund manager

Represented real estate investment company in connection with the sale of its interest in an investment fund manager to its joint venture partner.

*Experience gained by attorney prior to joining Kilpatrick Townsend

Professional & Community Activities

Harvard Law Review, Editor

Harvard Legal Aid Bureau, Member

Education

Harvard University, J.D. (1993)
magna cum laude

New York University Institute for French Studies, M.A. (1990)

Georgetown University, BSFS (1989)
summa cum laude

Université Catholique de Louvain, Belgium

Bar Admissions

Georgia (1994)

Clerkships

U.S. Court of Appeals for the Eleventh Circuit — Ed Carnes