

Sally C. Nielsen

Counsel

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Services

Employee Benefits
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Sally Nielsen has more than 30 years of experience advising mid-size and large, private and tax-exempt entities on benefits issues related to the design, communication and administration of benefit plans and related funding vehicles. A significant part of her practice involves assisting clients on fiduciary aspects of plan administration and plan investment management.

Ms. Nielsen represents several plan investment committees, including many committees that each oversee several billion dollars of assets for defined benefit and 401(k) plans. She has expertise in negotiating complex investment management agreements, trust agreements and third party administrative services agreements. She also provides fiduciary training to plan administrators, investment committees and in-house finance and legal teams in connection with plan administration and plan investment duties. She frequently works with the client's other professional advisors including actuaries and investment consultants in implementing management and fiduciary decisions. She has extensive experience in identifying and resolving employee benefits issues in corporate transactions as well as advising clients on executive compensation, work force reductions and human resources operations. Ms. Nielsen has represented employers in disputes with the IRS, the DOL and the PBGC, as well as with private parties.

While in law school, she served as the executive articles editor of the *Emory Law Journal*.



Ms. Nielsen was recognized in 2020 and the 12 years immediately preceding editions of *The Best Lawyers in America*® for Employee Benefits Law. She was also named as the 2014 "Atlanta Lawyer of the Year" in the area of Employee Benefits (ERISA) Law by *The Best Lawyers in America*®. Ms. Nielsen is a frequent speaker at benefits seminars, including conferences hosted by chief financial officers, benefits executives and in-house counsel. She is AV® rated by Martindale-Hubbell.*

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Education

Albion College B.A. *magna cum laude*, *Phi Beta Kappa*

Emory University School of Law J.D. *with distinction*, *Order of the Coif*

Admissions

Georgia (1998)

Professional & Community Activities

Department of Energy Contractor Attorneys Association, Member

State Bar of Georgia, Member

Insights

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Record-Breaking Recognition for Kilpatrick Townsend in *The Best Lawyers in America*® 2021

August 20, 2020

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Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2017

August 16, 2016

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Kilpatrick Townsend Earns Record-Breaking Recognition in Annual Best Lawyers in America 2016

August 19, 2015